



Introduction SPL-aaS to



LaLiga



The company

LI sports is the supplier of high-quality, energy-efficient and sustainable LED lighting for sports facilities in the Benelux. In addition to sports fields and sports halls, we also provide lighting solutions for terrain lighting, lighting for changing rooms, canteen or multifunctional areas.

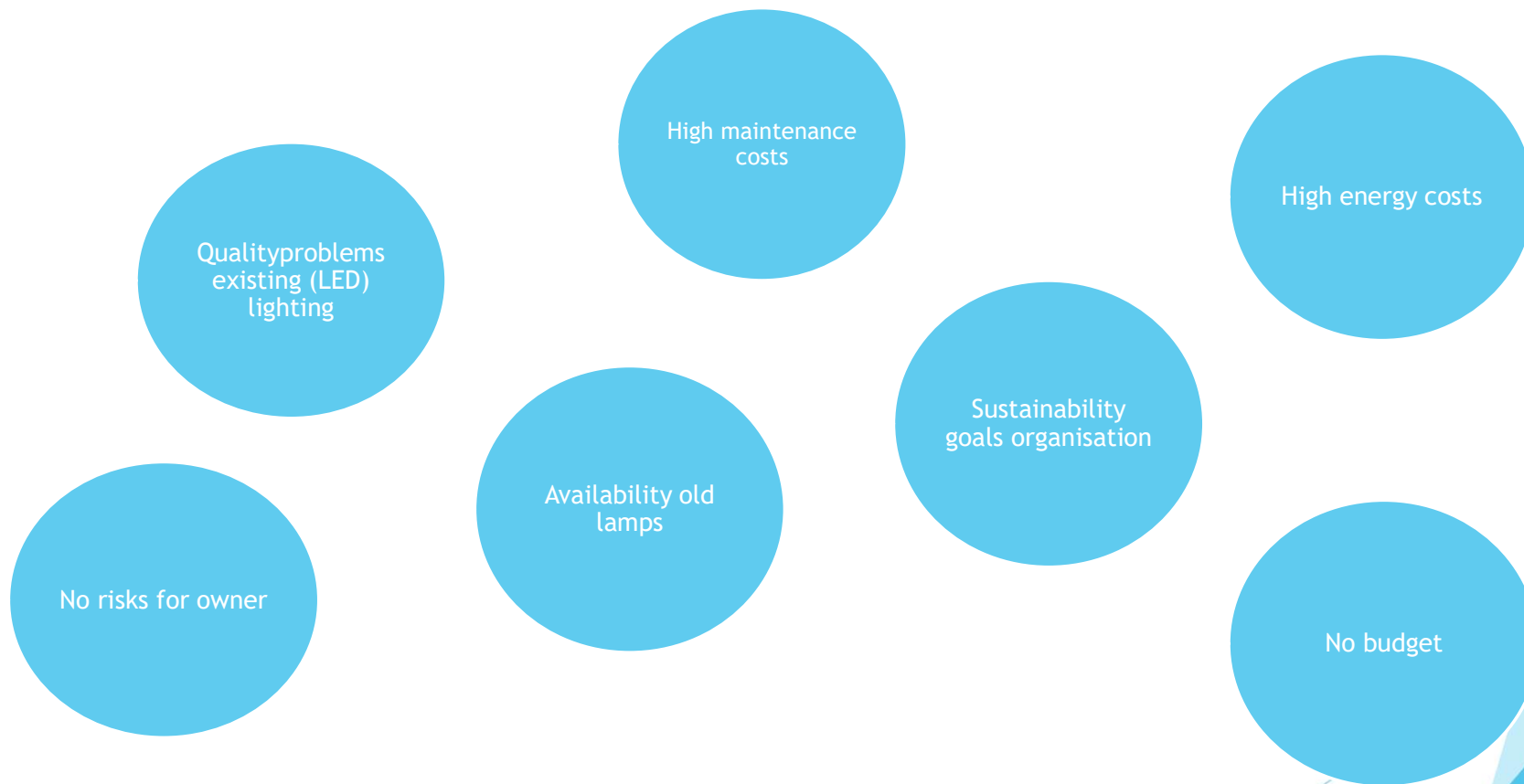
With a unique range of strong own products, we distinguish ourselves with, among other things, the lowest operating costs in the market, light nuisance-free lighting and minimal impact of the lighting installation on people and nature.

LI sports designs, advises, installs and maintains light installations at sports facilities.

References in the Netherlands



Issues in market:



Sports Lighting-as-a-Service

What is SPLaaS?

Renting instead of buying - From owning to using light

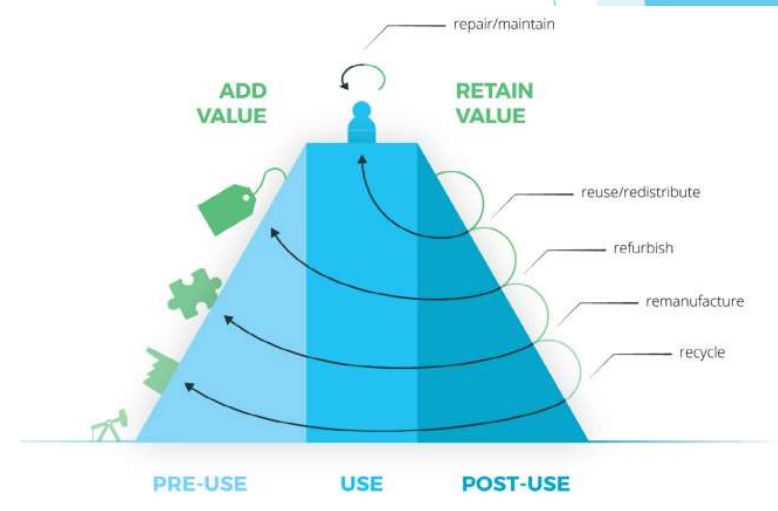
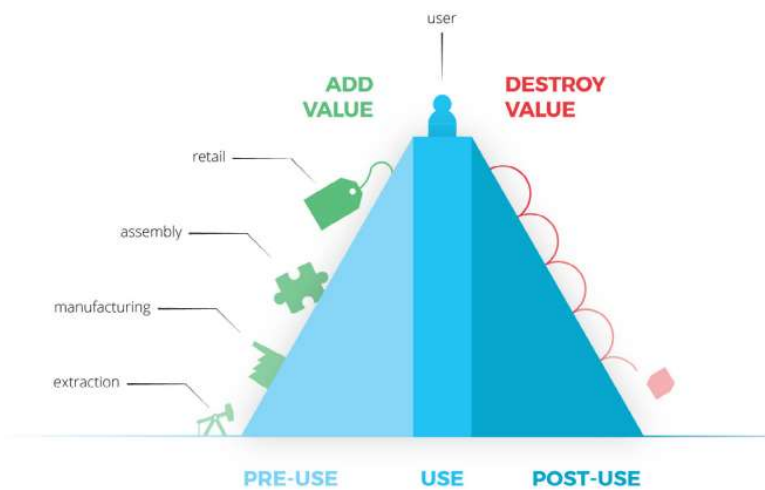
For a fixed amount per month, the light is purchased in accordance with the established light values (lux values in accordance with sports association requirements), including service and maintenance. Because we supply products of very high quality, we can write them off over a long period of time and keep the monthly amount so low that the end user without investment, and after deducting the rental amount, has money left over every month through the savings that are realized.

- + Take advantage of the benefits of LED immediately
- + Immediate lower costs for energy, maintenance (and standing charges)
- + Offers possibilities to implement several sustainability measures at the same time
- + No investment and immediately save (a lot of) money on operating costs (energy/maintenance/standing charges) from installation
- + No risk of later high costs for maintenance and repairs
- + No money to expensive installations but to the sport!
- + No ALV required
- + Solution for joint investment by municipality and association
- + Upgrade possibilities in the future

Circular Businessmodel/Product



From linear to circular



Circular Design - Productdevelopment

- Modular design and interchangeable at component level
- Aesthetically no requirements / wishes from the market / Industrial
- No sealant or glue Glass plate with gasket by means of clamp construction
- Completely dust and waterproof – IP67 Reflector based on multi-use.
- Each type has several beam options (from wide to narrow beam)

Modular: Design based on maximum service life, future upgradeability and easy repair

Functional: Thanks to innovative reflector technologies, maximum efficiency and minimal light nuisance and light pollution



Circular Design - Sustainability / Lifetime

Enclosure (80% of value)

- Stainless steel components (swivel, screws, bolts): 20 to 30 years
- Aluminum housing: 60 years
- Steel bracket: 40 years

LED technology (20% of value)

- LEDs: 196,000 burning hours (is lifelong)
- Driver: 100,000 burning hours

The starting point is that the housing will last at least 3 rental terms of 10 years.
The LED technology will be renewed every 10 years (or sooner if desired).



Solution for LaLiga clubs

- ▶ Cut energy costs (up to 79%) directly on the sports lighting
- ▶ Cut maintenance costs directly on the sports lighting
- ▶ Helping with reaching their sustainability goals
- ▶ No investments
- ▶ Always a top level lighting installation
- ▶ Less spill light to environment
- ▶ Less glare of the lights to environment and public through unique and innovative reflector technique.

