

HIRING - GREAT SOLAR PV + BESS BD MANAGERS

European company in Solar PV + Battery Energy Storage (BESS) Market is Expanding - our USA office will handle US, Canada, and Mexico. We will be hiring several technical BD Managers ASAP.

You will be working in your convenient home office making phone calls, attending in-person meetings, following up, and closing business opportunities. This is a strictly B2B Sales, our target market is organizations that are or will be purchasing solar PV modules, PV components + BESS. We provide high-demand unique services that protects their investments.

WE OFFER :

1. Ground floor opportunity
2. Base + commission+ Bonuses.
3. Positive Culture
4. Technical and Sales Training
5. Coaching from professionals - giving you everything you need to succeed
6. Fast-paced work in a fast-growing industry

YOU WILL BRING:

1. 3+ years in the Renewable Energy Field (preferably PV or Energy Storage) at a technical level. Having testing experience in the PV industry is a plus.
2. 3+ years of B2B Sales Experience, or very strong sales aptitude
3. Excellent Communications Skills
4. Positive Attitude with a self-starter mindset
5. Successful track record
6. Having a network among PV developers, IPP's, EPC's and Financial markets is desirable, but not required
7. Ability to travel 25% + within your territory, attending trade shows and sales meetings

We will be hiring ASAP, are you the one we should hire?

Please respond with a cover letter and resume to HR@Sinovoltaics.com