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MOVE YOUR ERP TO THE CLOUD WEBINAR SERIES

- 8 Okt – SAP S/4HANA versus SAP ByDesign
- 22 Okt – SAP S/4HANA Cloud Manufacturing Special
- 19 Nov – SAP S/4HANA Cloud Migration Special

scheer-nederland.nl/webinars-overstappen-naar-cloud-erp/

SAP BYDESIGN VERSUS SAP S/4HANA CLOUD

MARINA HOMMERSOM | MARTIJN MOOK | STEFAN BAUER | 8 OCTOBER 2020 – 14:00 – 15:00

Presenters

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Agenda

SAP Business ByDesign versus SAP S/4HANA Cloud

Introduction 1	State of the Art 2	Demo Business ByDesign 3	Demo SAP S/4HANA Cloud 4
Pricing 5	Implementation 6	Closing 7	Questions 8

Scheer Worldwide

30 offices

1,100+ employees

1,500+ customers

Sectors:

Automotive, Chemicals, Consumer Goods *, Energy, Finance, Manufacturing *, Pharma, Public Administration, Services *, Telecoms

SAP Expertise *:

- ❑ SAP ECC
- ❑ SAP Business ByDesign *
- ❑ SAP S/4HANA
- ❑ SAP S/4HANA Cloud *
- ❑ SAP on Azure

* Domain Expertise Scheer Nederland

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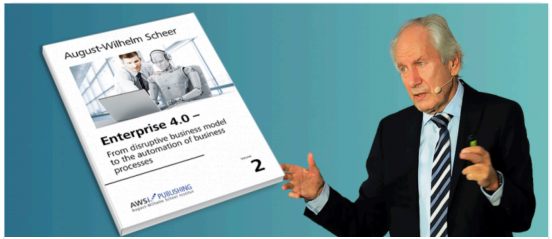

August-Wilhelm Scheer

German professor

august-wilhelm-scheer.com

August-Wilhelm Scheer is a German Professor of business administration and business information at the Saarland University, and founder and director of IDS Scheer AG, a major IT service and software company. He is known for the development of the Architecture of Integrated Information Systems concept. Wikipedia

Born: July 27, 1941 (age 79 years), Lübbecke, Germany

Organizations founded: IDS Scheer, IMC AG

Education: University of Hamburg, Saarland University

Awards: Philip Morris Research Prize

Edited works: Business Process Excellence: ARIS in Practice, MORE

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SAP® Qualified

Partner-Packaged Solution

SAP® Business ByDesign

SAP® Recognized Expertise in SAP Business ByDesign®

Professional Services

Technical Services

SAP S/4HANA ESSENTIALS

Manufacturing

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Why deploying SAP Cloud ERP?

- No long lasting IT Projects
- Short Implementation time & easy adaption
- Solid & Proven Best Practices
- Covering (Int) Compliance & Regulations
- Including Security
- Including Scalability
- Rapid Innovation Cycles

How to select the right SAP ERP Cloud

SAP Business ByDesign

OR

SAP S/4HANA ESSENTIALS

- What functions are needed?
- Where do you need it?
- When do you need it?
- What Integrations are required?
- What is your annual Budget?

Selecting an Integrated or Federated Suite?

SAP Business ByDesign

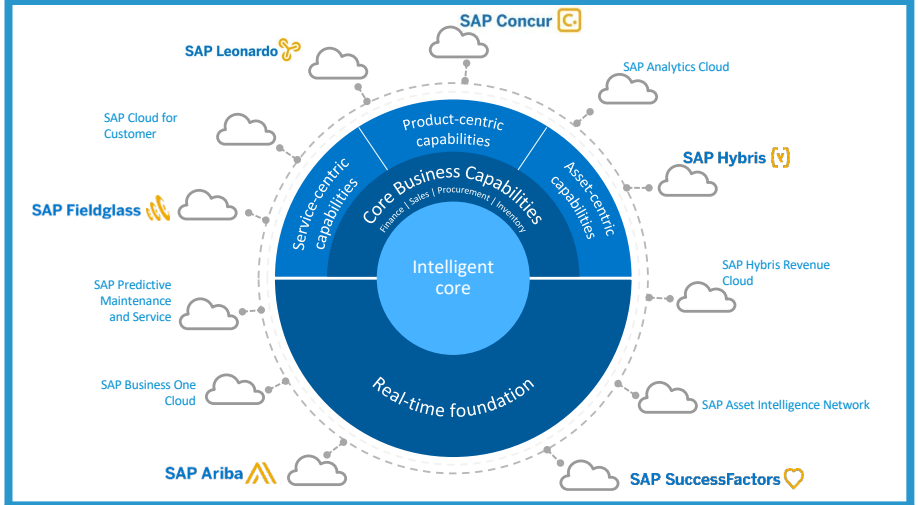
”Integrated Suite-in-a-Box”

Human Resources	Financials	Employee Data , Time Recording Procure-to-Pay (Request for Quotation, Sourcing)
CRM	SAP Business ByDesign Integrated Cloud Suite	CRM (Marketing-to-Opportunity) Order-to-Cash (Contract to Invoice)
Supplier		Expense Reimbursement Internal projects
Supply Chain	Project Management	General Ledger (Financial shared services) (Closing Cockpit)
+ Solution Extensions		Intercompany processing Consolidation & Planning

Add SAP SAP Cloud Platform for Integrations

SAP S/4HANA Cloud

“Federated Suite – Best of Breed”



SAP Cloud Platform included for seemless integrations with SAP Cloud products and non-SAP Products

Similarities SAP ByDesign & SAP S/4HANA Cloud

Software as a Service – Subscription Model - Quality & Production System Led by SAP only!

24/7 Product Support - Quarterly Updates & Innovations – 24 months Roadmap

Embedded Reporting & Analytics capabilities, KPI dashboards, task and quick access via Apps

HTML5 | Fiori Apps | E-learning | intuitive User Experience | Desktop, Tablet, Mobile devices

For extensions (side-by-side) and Integrations

Differences SAP ByDesign & SAP S/4HANA Cloud

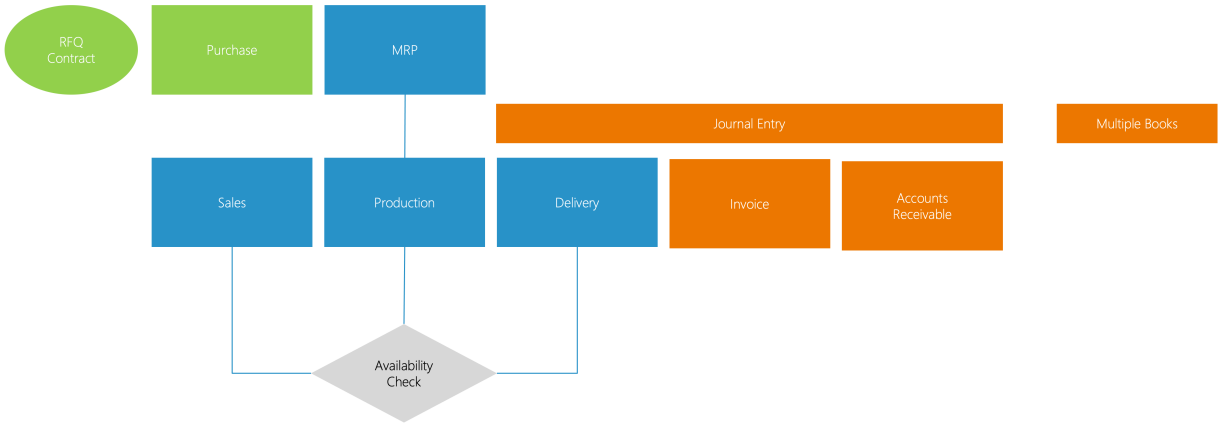
2007 – 8.000+ Customers Cloud Native application	**Age**	2017 – 1500+ Customer Development from SAP ECC to S/4HANA
Integrated Suite-in-The-Box – functionally available, activate by Design	**Concept**	Federated Suite – Best-of-Breed Solutions via seamless Integrations SAP Cloud Platform
40 Common Best Practices	**Best Practices**	500+ scope items to configure end-to-end processes – Complex Process Support
Industries supported for Professional services, Logistics Service Providers, Technical Services, Consumer Goods, Finance and Manufacturing	**Cross Industries**	In-depth support for Finance, Professional Services and Component Manufacturing; more industries expected on road map
Close to none In-House Resources	**Competence**	In-House Competency Center, ability to cope with multi component landscape

Process Flow: Order to Cash

SAP® Business ByDesign

SAP S/4HANA ESSENTIALS

- Overview
- Navigation
- Process Flow
- Document Flow
- Journal Entries
- Authorizations
- Reporting
- Analysing



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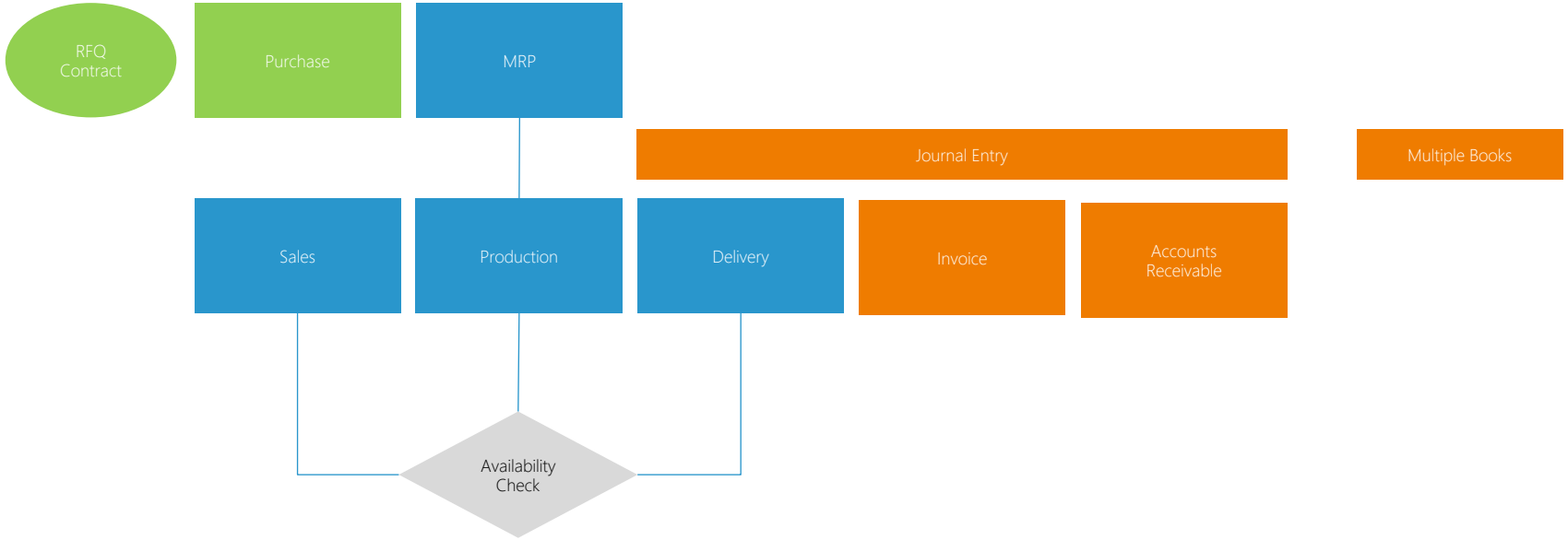

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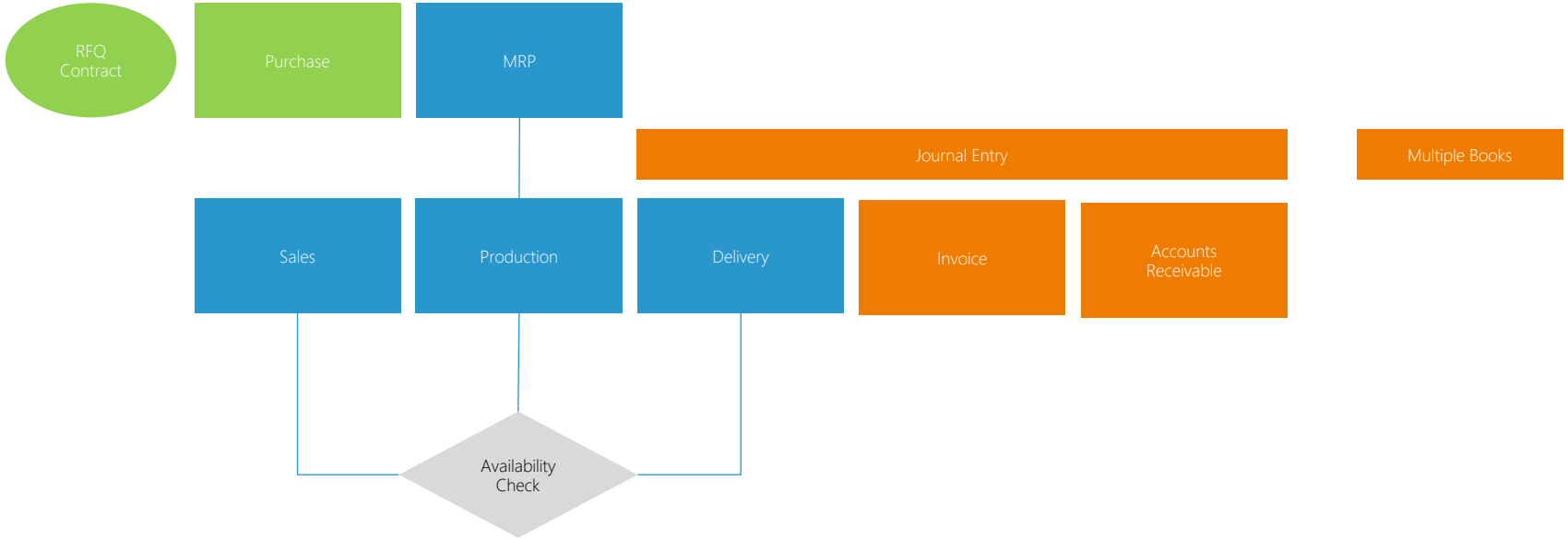

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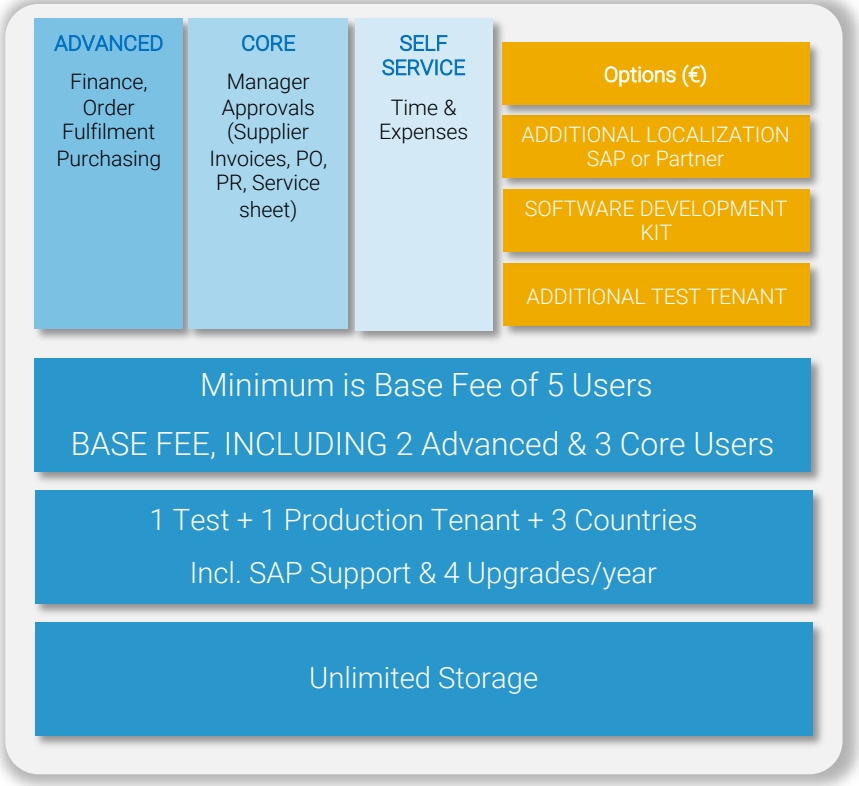
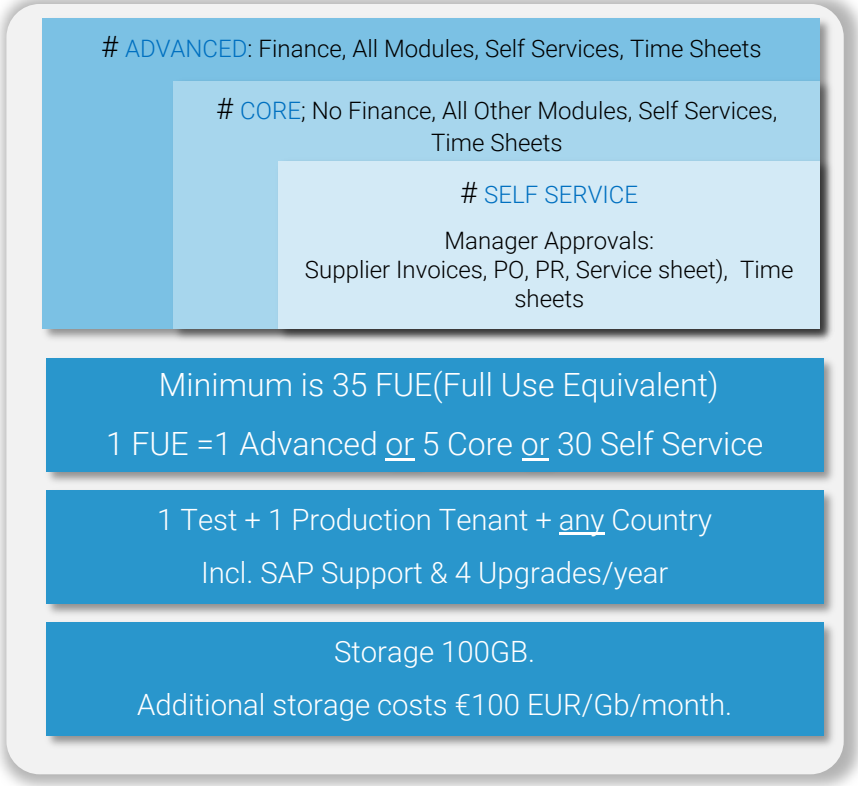
License model:

SAP Business ByDesign



SAP S/4HANA Cloud



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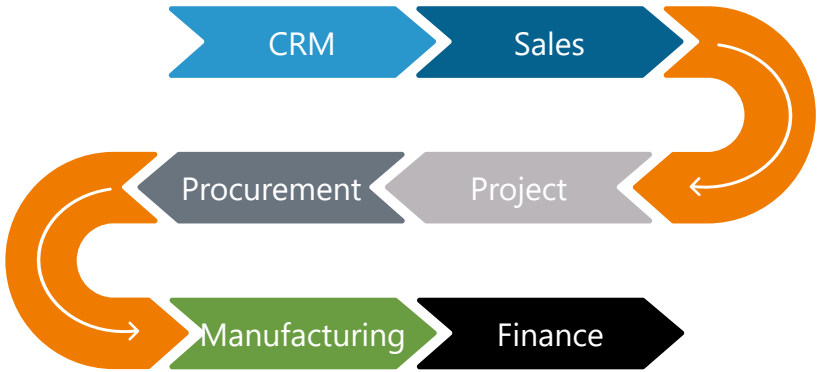
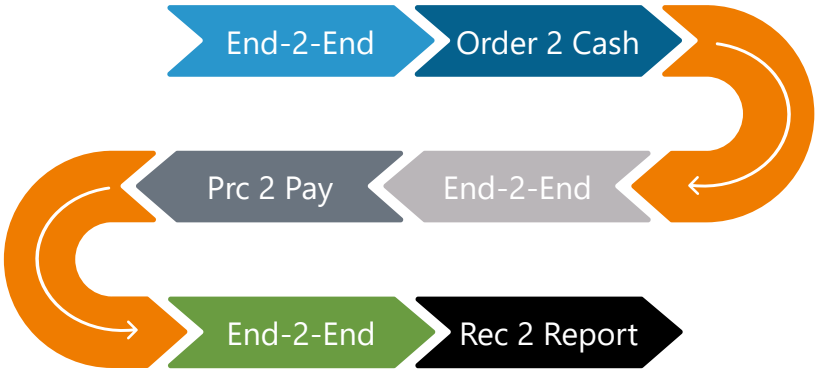
Process Matters & Process Experts

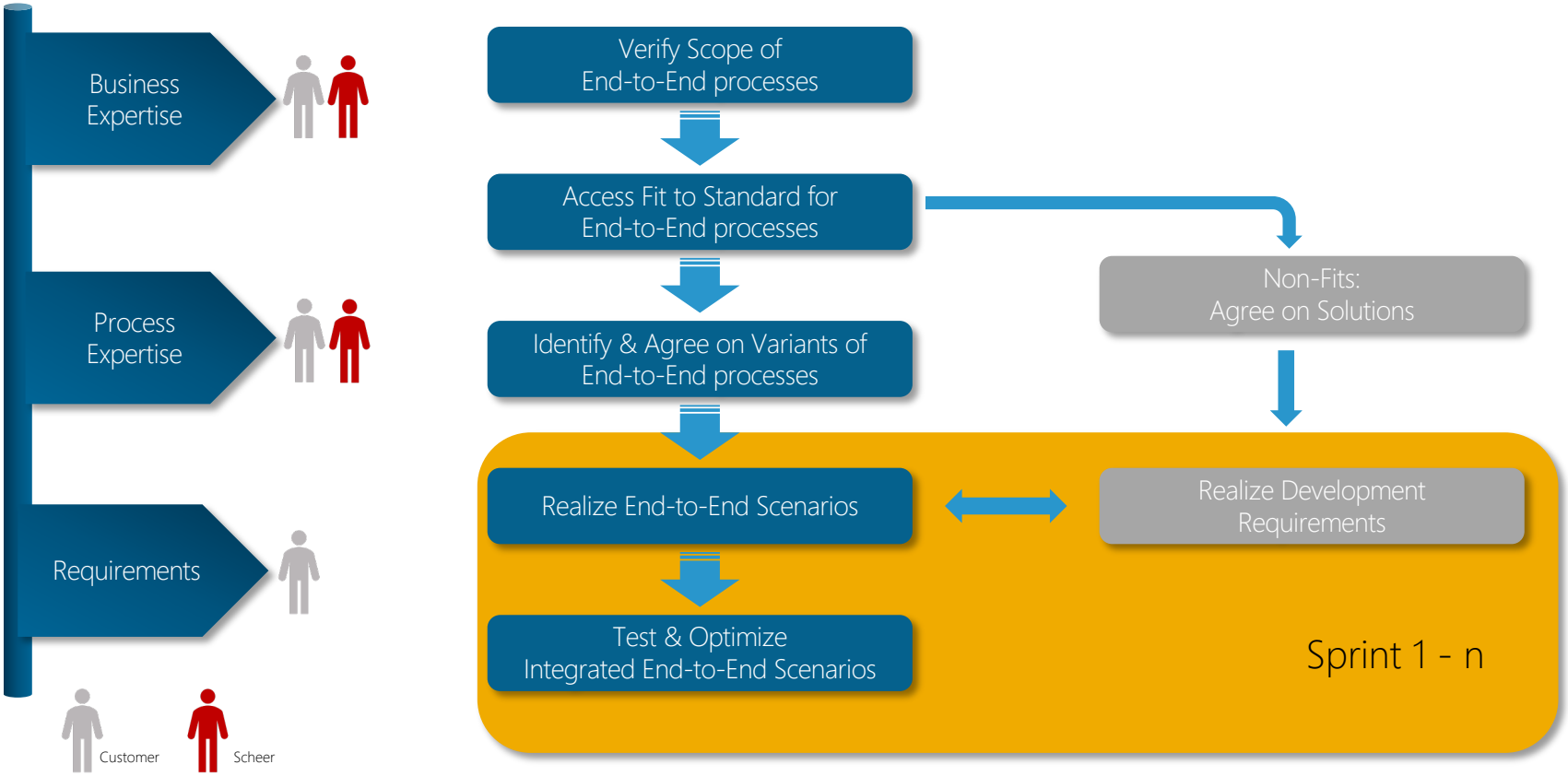
FOCUS ON APPLICATION



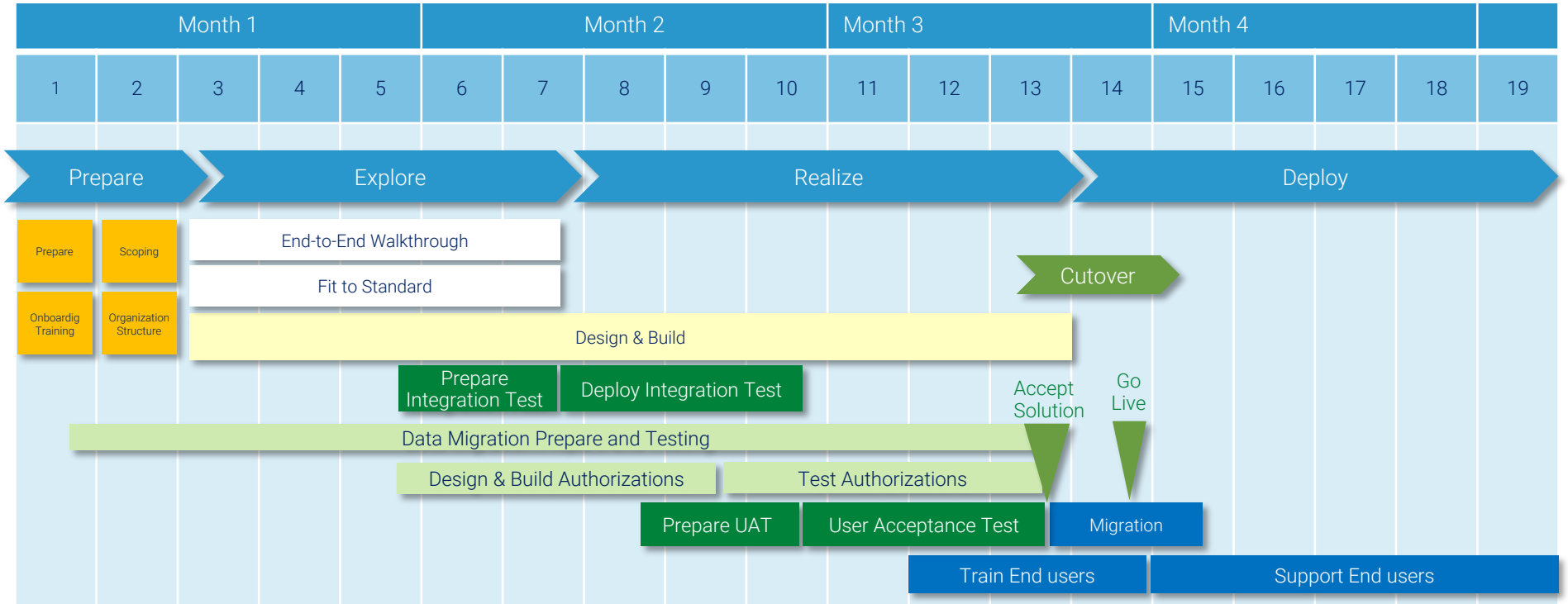
FOCUS ON END-TO-END BUSINESS PROCESS



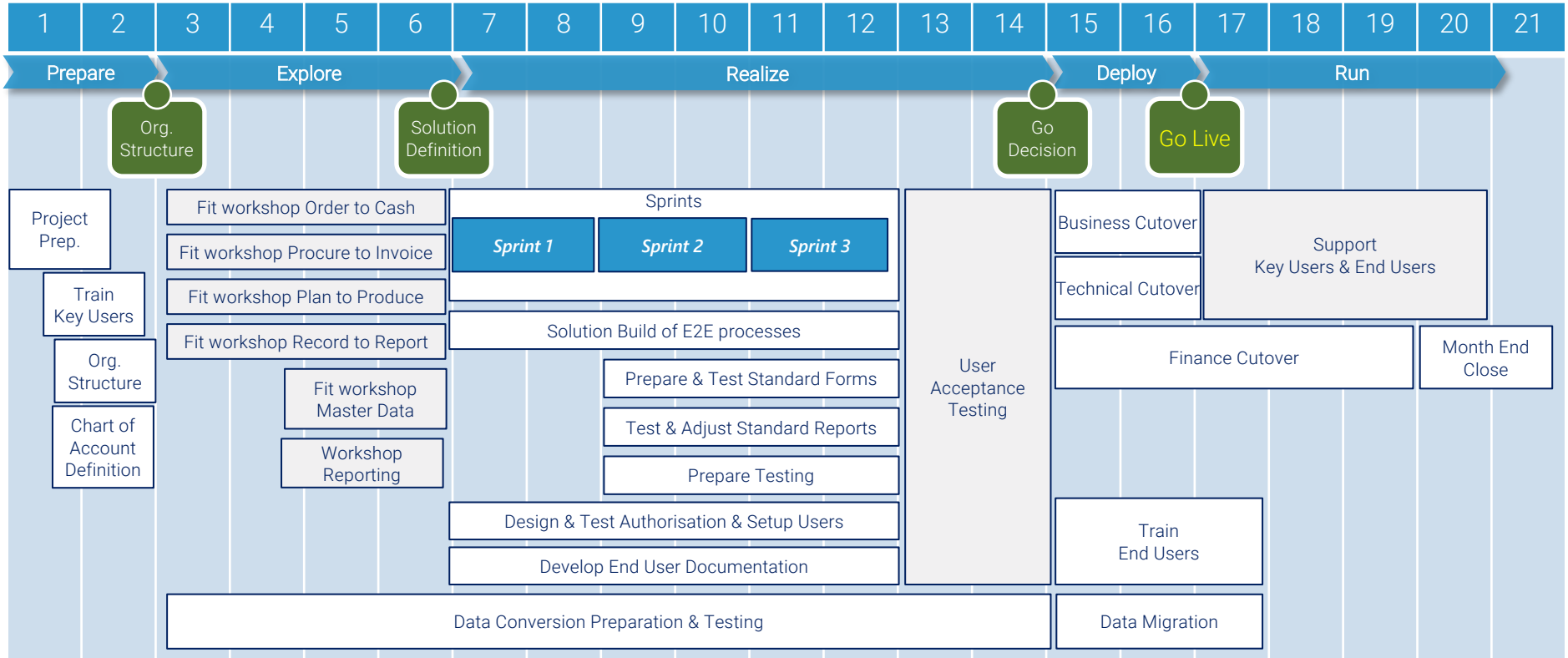
Project Approach – End-to-End Process Focus



Implementation Cloud ERP
Design & Build in parallel



BASIC PROJECT PLANNING > GO LIVE AFTER 16 WEEKS



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Successful with SAP S/4HANA ESSENTIALS SAP® Business ByDesign

- Know your Business scope & processes
- Get Cloud-Mindset
- Fit to Standard
- In-App, Side-by-Side & White Listed APIs
- Transparency of Devations

SAP ERP Cloud products – Take aways

Both applications:

- deployed via Software as a Service
- full scalable and accessible across the globe
- run on HTML5 / SAP Fiori User Experience (Desktop, Tablet, Phone)
- easy to learn, easy to deploy
- do have an extensive set of Best Practices to support your end-to-end processes in a fully integrated way
- applications do have Built-In Analytics, Reporting Capabilities, KPI Launchpad
- do have 24/7 product support and quarterly updates as a non-event

BUT..... S/4HANA Cloud is fully enabled for **natively** leveraging the portfolio of SAP HANA solutions and all innovations SAP is continuously delivering

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Questions via the Chat Box

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THE PROCESS EXPERTS

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MORE INFORMATION:

WWW.SCHEER-NEDERLAND.NL

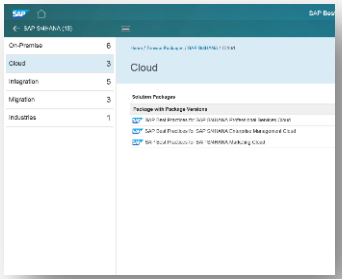
INFO@SCHEER-NEDERLAND.NL OR TEL :0347-322 875

Tools for preparation (* Requires S-ID logon)

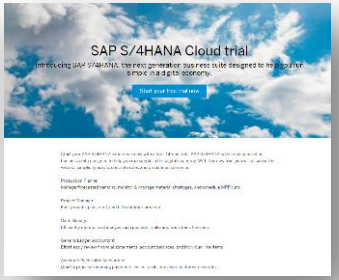
Tools	S4HANA	SAP BYDESIGN
Roadmap > 24 months	https://www.sap.com/products/roadmaps.html	https://www.sap.com/products/roadmaps.html
Release info last version	https://www.sap.com/products/s4hana-erp-cloud/features.html	https://www.sap.com/products/business-bydesign.html
Trial Version	https://www.sap.com/cmp/oth/crm-s4hana/s4hana-cloud-erp-trial.html	https://www.sap.com/cmp/oth/business-bydesign-trial/index.html
Transformation Navigator *	https://go.support.sap.com/transformationnavigator/#/welcome	https://go.support.sap.com/transformationnavigator/
Best Practice Explorer *	https://rapid.sap.com/bp/	https://scheer-nederland.com/best-practices/ibp-bydesign/
SAP Cloud Implementation Process	SAP Activate: **https://www.sap.com/products/activate-methodology.html**	SAP Launch: **https://www.sap.com/products/business-bydesign/implementation.html**
Transition Roadmap Viewer *	https://go.support.sap.com/roadmapviewer/#	
SAP Help *	https://help.sap.com/ **select S/4HANA**	https://help.sap.com/ **select ByDesign**

Further Reading

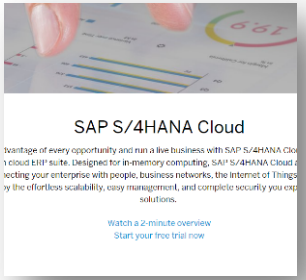
[Best Practices Explorer](#)



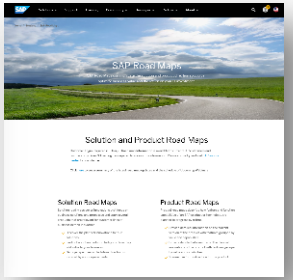
[SAP S/4HANA Trials](#)



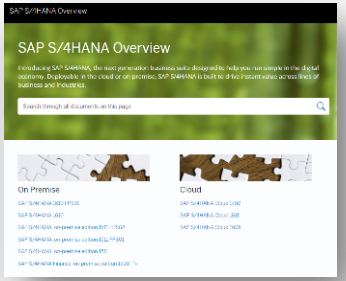
[SAP S/4HANA Release Info](#)



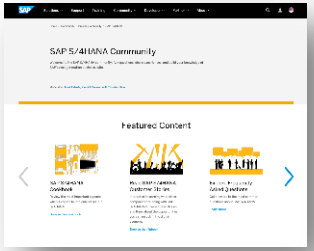
[SAP S/4HANA Roadmaps](#)



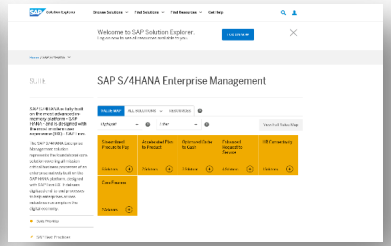
[SAP Help Portal](#)



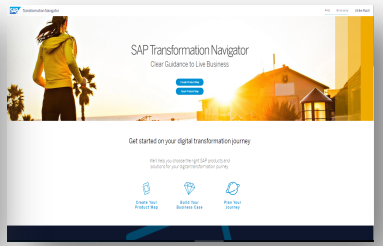
[Join the SAP S/4HANA Community](#)



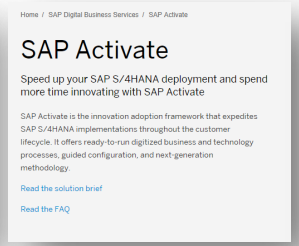
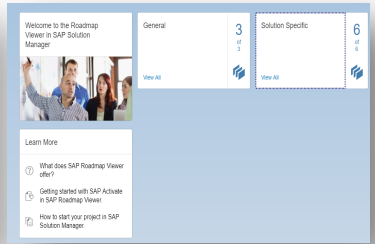
[Explore the scope](#)



[Transformation Navigator](#)



[SAP Activate](#)



[SAP Roadmap Viewer](#)