



SCHEER

The Netherlands

SAP CLOUD ERP SPECIALIST:

- Manufacturing
- Consumer Goods
- Life Sciences
- Professional Services
- Technical Services

SCHEER NEDERLAND

The name Scheer is synonymous with Business Process Management and SAP for more than 25 years

Our organization

Scheer Netherlands is a subsidiary of the Scheer Group. The Scheer Group has over 1000 colleagues spread over locations in Germany, Austria, Switzerland, Croatia, Turkey, Singapore and Australia. Scheer Netherlands is a relatively small consulting organization with 30+ consultants.

Our Customers

Scheer Netherlands supports medium-sized to international companies with SAP ERP systems. Our clients are mostly active within the following sectors: Consumer Products, Manufacturing, Life Sciences, Professional & Technical Services.

Our Vision

Processes are and will remain the crucial element for successful companies. Since 2012, Scheer Nederland has been working with SAP Cloud solutions to provide companies with Industry Best-Practices plus ongoing innovations and fully based on standard solutions, without complex customization.

Our Approach

Our implementation is fully focused on transferring and capture knowledge around (integral) processes within companies. We constantly work on “accelerators” to make the process of knowledge assurance about end-to-ends, up-front intuitive and effective for all involved business roles.



The process experts

Strong team due diversity and backgrounds

Our consultants are passionate about understanding business processes and connecting them to Industry Best Practices. The goal of our Fit-to-Standard approach is to make Customizations obsolete. We explore the SAP Solutions from end-to-end business flows and not from the new features. Your business needs to be supported

Our characteristics

- A small and approachable organization to support your transformation to SAP Cloud ERP
- Specialized in SAP Cloud ERP solutions - SAP S/4HANA Cloud and extensive knowledge and experience with SAP Industry Best Practices
- Integrated vision: end-to-end scenarios that includes sales, human resources , projects, logistics and financials
- Discussion partner for management, business process owners, implementers, finance & controllers and IT/Cloud specialists
- strong in supporting both local and international companies, including inter company and consolidation

The facts

- Established in 2012
- Part of the Scheer Group - with HQ in Germany - therefore access to international network of Scheer Group
- SAP Gold Partner for RISE with SAP and SAP S/4HANA Cloud
- Advisory member within the Dutch Association of SAP Users (VNSG)

We streamline and anchor the processes that emphasize the key points of the business model. We are experts in effective and constructive SAP Cloud ERP implementations, as our consultants define the optimal SAP solution from a process focus point of view.



OUR MANAGEMENT TEAM

Ferry Bogaards | Managing Director

Ferry has been Managing Director of Scheer Nederland since its foundation in 2012. Ferry has been active in the SAP world since 1992 and has extensive experience in the successful implementation and optimization of SAP R/2, R/3, S/4HANA and SAP Cloud ERP solutions for both Dutch and International organizations. Ferry fulfills the role of strategic advisor in the arena of digitizing and improving business operations with SAP solutions. The success in his projects is coming from in particular through his project approach, defining the right scoping and managing the process of changes and adoption.

Scheer GmbH | Headquarter in Germany

Scheer Group GmbH was founded in 2012 by Dr. August-Wilhelm Scheer

The Scheer Group is a network of highly-expanding companies with the following key characteristics:

- + High quality in approach, delivery and success
- + Innovation power towards products and services

Focusing on customer value by means of business processes.

August-Wilhelm Scheer, Professor for Business Informatics, inventor of the ARIS concept and entrepreneur is the sole shareholder and Chairman of the Advisory Board of Scheer GmbH and supports it through his many years of experience in the IT sector. He is committed to the close cooperation between science and research that ensures the innovative strength of this strongly growing business.

YOUR PARTNER FOR SAP S/4HANA CLOUD

Value creation through ERP and Industry innovations

Scheer supports your organization in strengthening the business model and realizing process innovations based on the most innovative SAP solutions. By using SAP S/4HANA Cloud and SAP Cloud ECO applications, we can reduce the complexity of your IT/ERP landscape. You will receive a business information system where all data is unambiguous and real-time available. Together with your business priorities, we develop a transformation plan to innovate your business model and processes.

Business Model Innovation

The digital evolution has consequences for all business model. Discover the possibilities of digitization in time to innovate your business model and stay ahead of the competition!

Many organizations struggle with the question of how they can strengthen their business model and thereby make optimal use of digitization. In particular, the questions in which to invest, which technology to choose and which risks to avoid are difficult to answer. Scheer helps to make choices and make business model innovation tangible.

- Start to investigating the relevance of trends such as Cloud ERP, building an intelligence core , IoT, Omni-Channel and mobile solutions;
- Subsequently, based on your core competence (s) and the digital potential, the opportunities for improvement and risks are mapped;
- This results in a transformation plan, implementation; road map and detailed business case.



OUR APPROACH TO IMPLEMENT SAP S/4HANA CLOUD

PROCESS MATTERS: Strong companies do have clear and smooth operating processes.

The transformation journey starts with a blueprint to align your organization and business structure with the right configuration of the Cloud ERP, Logistics, Supply Chain and Finance components.

Business Fit Assessment

Discovery of your current IT and solution landscape combined with an overview of the expected future business expectations. This high level overview is used to prepare your business transformation path.

Walk-through Workshops

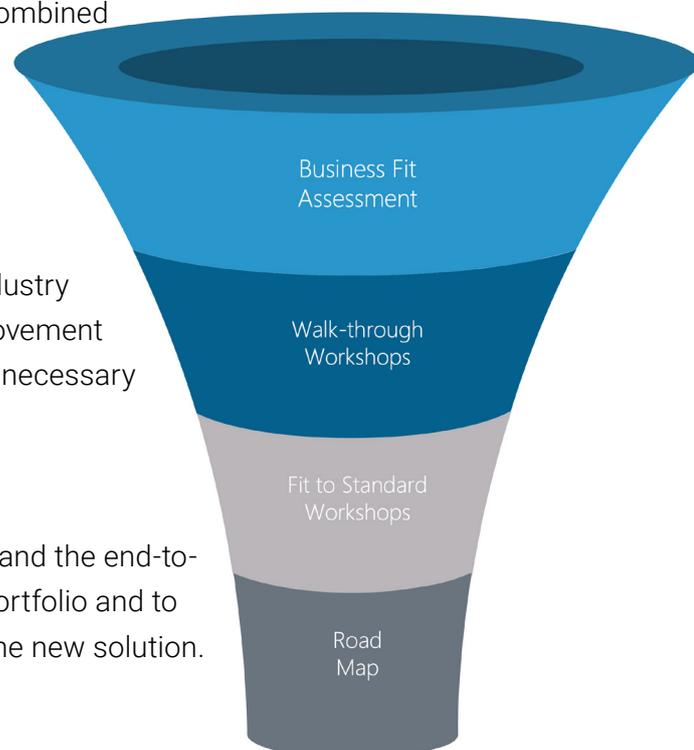
Analyze the high-level requirements based on your industry and your business characteristics to explore the improvement potentials. In addition, a first analyses of the data and necessary integrations to define the scope of the project.

Fit-to-Standard workshops

Workshops are to explain the available best practices and the end-to-end work flows. Objective is to build a requirements portfolio and to determine the quick wins and high potential parts of the new solution.

Road map

The road map includes the Project Scope, deployment model, dependencies and integrations. It covers the initial implementation plan and the expected future optimization opportunities.



Prepare for the road ahead

Whatever your future path is, Scheer has an broad experience to build your requested ERP environment from the Cloud.

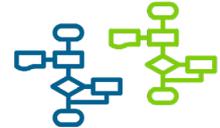
New ERP

Start with a complete new ERP to support a new or existing business. These greenfield projects ensures a clean and fresh core to support the business.



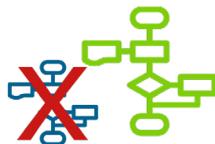
Carve Out

When your business needs a carve out, it could be handy to start with SAP S/4HANA Cloud for this section.



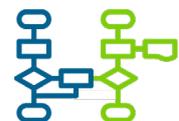
Migrate

Make the transformation to a simplified, standardized ERP and create harmonization between integrated SAP solutions.



Extend

Extend your SAP ECC or non-SAP ERP with a new SAP S/4HANA Cloud solution. Various Two Tier solutions exist to consolidate and integrate the two or more ERP environments

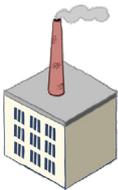


Your business model is always in the center of each transformation path. We ensure a smooth conversion to the new environment. We take into consideration your current and desired intelligent ERP capabilities.

OUR INDUSTRY KNOWLEDGE & EXPERIENCE

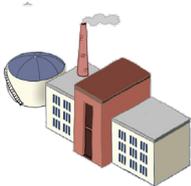
We actively maintain our competency related to the key business processes for applying SAP's Industry Best Practices.

CONSUMER PRODUCTS



Companies active in B2B with a focus on product development, production, logistics and financial settlement.

LIFE SCIENCES



Companies active with supply of products and/or services for disease control in humans and animals. Attention to recipes, batches, shelf life, tracing & tracking and quality management.

DISCRET OR PROCESS PRODUCTION



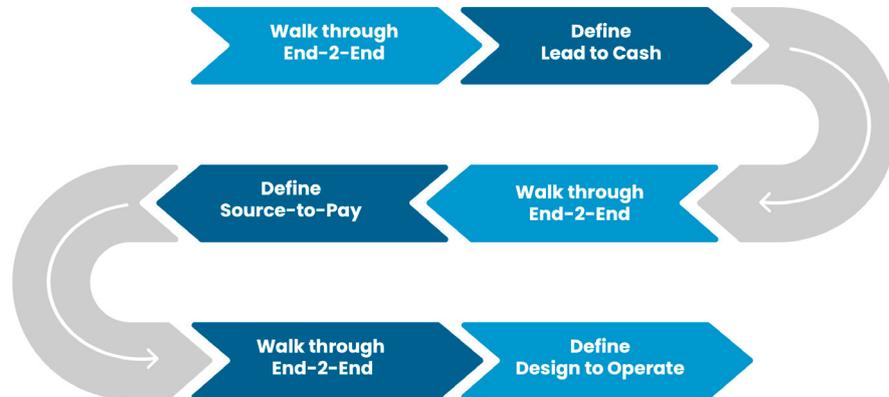
Companies that need attention to their discrete or process-oriented manufacturing processes. This includes attention to product configurations, work in progress, margins and storage issues.



PROFESSIONAL & TECHNICAL SERVICES

Companies with execution focused on deployment of people, resources and consumables through services, subscriptions or maintenance contracts.

DEFINE SUPPORT FOR END-TO-END PROCESSES



LEAD TO CASH

Cover the entire business process from initial contact with a prospective customer, to order fulfillment and service delivery, driving revenue opportunity and optimizing the experience along the entire customer journey.

SOURCE TO PAY

Cover the end-to-end sourcing and procurement process by leveraging core data, predictive analytics, and machine learning to ensure that the right suppliers are chosen for direct materials, indirect materials, or services.

DESIGN TO OPERATE

Cover the process flow from product development to production, including logistics, to cope with the challenges of increasing digitalization and globalization

RECRUIT TO RETIRE

Cover the process of activities in the life cycle of current and potential employees – from recruiting to on-boarding, ongoing support and skills development, and even the off boarding process.

OUR SERVICE MENU

SAP S/4HANA Assessment

Prepare your transformation to SAP Cloud ERP with our initial assessment. This in-depth analyses of your requirements and the fit to SAP's Industry Best Practices ensures the right choices, a rapid and smooth implementation.

SAP S/4HANA CLOUD Blueprints

Define a clear outline for more complex business models to prepare the right organization-, financial-, sales- and product structures to manage ERP across multiple entities or in combination with SAP ECC (Two-Tier ERP).

SAP S/4HANA CLOUD Implementation

Benefit from our 10 years experiences with SAP Cloud ERP Implementation approach that is focused on the support of your key business processes. This approach is based on SAP's Activate and enriched with additional Industry Focused accelerators.

SAP S/4HANA CLOUD Add on services

On top of the configuration of the end-to-end business processes, we support your organization also with the following services:

- + **Data Master Management support**
- + **Integration setup**
- + **Migration support**
- + **Test Automations setup and support**
- + **Dashboard & KPI's setup and support**

LINKS



[Scheer References SAP S/4HANA Public Cloud](#)



[Industry Focus for Consumer Products](#)



[Industry Focus for Manufacturing](#)



[Industry Focus for Professional Services](#)



[Industry Focus for Technical Services](#)

SCHEER NETHERLANDS

About Scheer

The Scheer Group operates in various European countries as well as in the U.S.A., Singapore, and Australia. Scheer Netherlands has proven process expertise to support companies in the development of business models, with the optimization and implementation of efficient business processes supported by SAP Cloud Solutions.

Scheer is the partner of choice for many well-known companies working towards the useful and efficient implementation of SAP S/4HANA Cloud. Scheer Nederland is SAP Gold partner for **RISE with SAP** with a special focus on **SAP S/4HANA Cloud** deployments.

Our SAP Cloud ERP expertise

Scheer Nederland started in 2012 with the implementation of SAP Cloud ERP for medium to large companies. It is our strength to align the SAP Best Practices with the required end-to-end business processes. In doing so, we primarily use the fit-to-standard approach. Through this approach we create a transparent environment with the possibility to implement future innovations in a simple way.

We ensure an integral collaboration between the various stakeholders. Processes are made clear both within and between departments and any external partners. For this we use our Industry Focus, which we have developed since 2012 for the following sectors:

- Consumer Products
- Manufacturing
- Life Sciences
- Professional Services
- Technical Services

Location

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