

ReadySet Manufacturing

SAP S/4HANA Cloud Public Edition

Industry Focus

- Concept
- Implementation approach
- Scope Details
- Why Scheer

SAP Qualified Partner Package: **ReadySet Manufacturing**

Manage your manufacturing organization in a trusted Cloud environment, fully secured and accessible anytime, anywhere of any modern device.

Get “Baked in” Manufacturing best practices, with real-time insight and alerts to manage your Sales, Logistics and Production on the spot.

Go for smarter Planning and Sourcing decisions with automated visibility of available inventory capacity.

1

Concept of the **ReadySet Manufacturing** Package

Discover the benefits to start with this packaged solution for Manufacturing

2

Our Implementation Approach

We implement solutions to support integrated end-to-end processes

3

The scope and details of **ReadySet Manufacturing**

Quick summary of the included functionality & features

4

Scheer - The process Experts

Your partner of choice for lifetime support of SAP S/4HANA Cloud

Recent projects with SAP S/4HANA Cloud Public Edition and production

Our manufacturing projects includes migrations, hybrid solutions, start-up's and grow-up's



DSM Twilmij - NL

Manufacturer of premixes and milk replacers for the animal feed industry.



Verkor - FR

Manufacturer of fast-tracking low-carbon batteries



Romer Labs - AU/US/CA

Romer Labs testing solutions for analyzing mycotoxins.



Niaga - NL

Manufacturing technologies for a circular future for carpet, mattress and furniture panels.
+ Carved out from DSM



i-Health- US

i-Health develops branded products that support health and wellness.



Covestro - NL

Manufacturing technologies for a circular future for carpet, mattress and furniture panels.
+ Carved into Covestro



KerckHaert - NL/BE/FR/UK

The Royal Kerckhaert Horseshoe Factory produces horseshoes.



Fine Field - NL

Manufacturing harving machines for blue berries



CONCEPT OF THE MANUFACTURING PACKAGE

The concept of the package is to provide you a Ready-to-Run Manufacturing solution within a minimum duration and pre-defined effort. The Go Live will be followed with needed extension project (s) to complete the required scope - all organized and realized in a agile process.

Package Content

Software as a Service

- SAP S/4HANA Cloud Public Edition
- SAP BTP

System Landscape

- Starter
- Production, Test, Development System

Country Support

- 59 localizations
- 33 languages

Updates & Support

- Twice a year a Release Update
- 24x7 Product Support

Together

Fit to standard workshops

- Order-to-Cash
- Source-to-Pay
- Plan-to-Fulfill
- Record-to-Report

Orchestrate

- Organisation, sales, cost structure
- Chart of Accounts
- Master Data & Migration
- Testing process
- Periodic update process
- First-period Closing

Accelerators

Implementation

- Production focused Model for quick scope and confirmation
- Workshop templates for rapid industry best-practise adoption
- SAP Cloud ALM setup
- Migration Tools
- Testing Tools

Our *ReadySet Manufacturing Package* combines SAP S/4HANA Cloud Public Edition with industry-specific quick configurations, ensuring optimal performance for businesses of all sizes, starting from 15 employees or more than 10,000.

Run production with confidence

Streamlined Implementation:

Rapid Deployment: Scheer *ReadySet Manufacturing* leverage a proven methodology and predefined scope, enabling faster implementation compared to custom solutions. This reduces implementation time and allows production companies to quickly start gaining the benefits.

Industry-Specific Expertise:

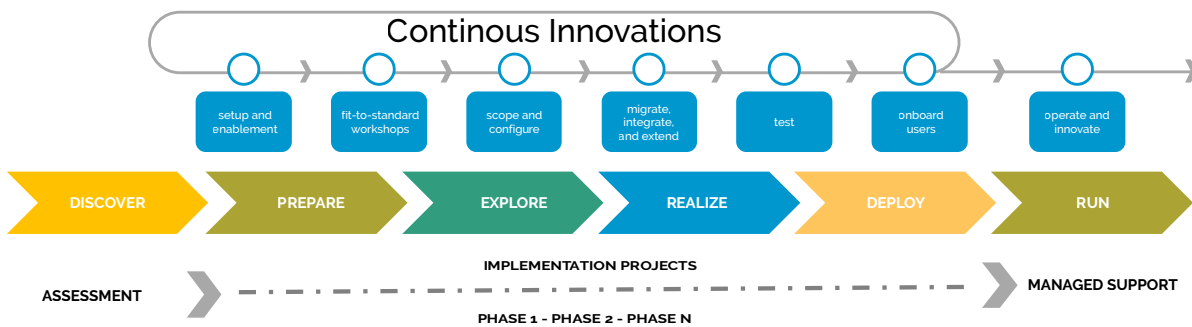
Tailored Solutions: Combining SAP S/4HANA Cloud Public Edition with industry-specific services and customizations ensures that the unique needs of production companies are met. This leads to better alignment with industry best practices and more effective operations.

Predictable Outcomes:

Reduced Risk: The predefined nature of *ReadySet Manufacturing* minimizes implementation risks. Clear and predictable project plans ensure that production companies can achieve their goals without unexpected delays or costs.

Integrated Approach:

Holistic Value: By packaging software, services, and tools together, Scheer provide a comprehensive approach that enhances operational efficiency, improves data quality, and supports end-to-end business processes. This approach drives faster time to value and long-term lasting solutions for production companies.



SAP Activate Implementation Approach

SAP Activate streamlined method ensures efficient and effective adoption of new processes, leveraging the strengths of cloud technology to optimize business performance

Scheer's implementation approach is designed to seamlessly support end-to-end processes:

1. **Start with Best Practices:** Utilize Ready-to-Run business processes to ensure a robust foundation.
2. **Cloud-Ready:** Take advantage of the flexibility and speed offered by cloud solutions.
3. **Validate Solution:** Conduct fit-to-standard workshops to validate best practices and capture essential data. The primary purpose of the SAP Activate Methodology is to provide end-to-end Application Lifecycle Management and to accelerate the initial implementation of SAP S/4HANA Cloud.

The methodology starts with a comprehensive Fit-to-Standard workshop, designed to ensure a deep understanding of ERP industry best practices. During this exercise, we demonstrate the functionality of the standard system in relation to the key value drivers of your business, ensuring an optimal fit and maximizing business value.

Fit-to-Standard Workshops

The initial Fit-to-Standard workshops will encompass all scenarios of the selected core end-to-end processes. For any identified non-fits, a preliminary solution direction will be developed, ensuring that all business requirements are addressed effectively.

Scheer's Shoulder-to-Shoulder approach

The Scheer staff works closely together with Client's staff to ensure strong knowledge and insights remains at the clients side.

Lets do it together, in the following way:

Comprehensive Training: Key users receive training through Scheer-led workshops and self-enablement on S/4HANA Cloud, SAP Activate methodology, and the Cloud Mindset. A starter system is available for practice and fit-to-standard workshops.

Early Alignment: Fit-to-Standard workshops align processes and involve departments early, providing early insights into organizational change impacts.

End-User Documentation: Key users support the creation of end-user documentation, potentially using learning tools like EnableNow.

Key-User Collaboration: Scheer works closely with key users to ensure effective knowledge transfer from the start of the project.

Project Communications: Ongoing communications keep all employees informed about the project's progress.

Specialized Workshops: Conducted on topics such as Reporting, Integrations, Data Migration, and Authorizations, with all sessions recorded for stakeholder and user review.

Sprint Demonstrations: At the end of each sprint, key users demo the solution to stakeholders, with recordings available for review.

Stakeholder Engagement: Regular stakeholder meetings and "Roadshow" sessions update management on decisions, change impacts, actions, and risk mitigation.

Testing Participation: Key users participate in integration and user acceptance testing to validate processes.



Scope Details

A scope item in SAP S/4HANA Cloud Public Edition is a predefined business process or function that can be activated to address specific business requirements. These items are designed to streamline implementation by providing standard solutions based on best practices, ensuring quick and efficient deployment.

Order to Cash

- Sales Quotation
- Sell from Stock and Returns
- Free of Charge Delivery
- 3rd Party Delivery and Returns
- Credit Memo Processing
- Debit Memo Processing
- Basic Credit Management
- Intrastat Processing

Source to Pay

- Purchase Contract
- Procurement of Direct Materials
- Consumable Purchasing
- Procurement of Services
- Supplier Invoice Processing
- GR/IR Monitoring

Plan-to-FulFill

- MRP
- Make-to-Stock Production and Planning
- Bill of Material management
- Batch Management
- Core Inventory Management
- Available-to-Promise Processing
- Inventory Valuation

Record to Report

- Accounting and Financial Close
- Asset Accounting
- Accounts Payable
- Accounts Receivables
- Financial Planning and Analysis
- Cost Management and Profitability Analysis

Real-time Insights

- Sales Order Fulfilment Monitoring
- Analytics for Production Planning
- Procurement Monitoring
- Purchase Order and Spend visibility
- Analytics for Finance
- Analytics for Asset

General Features

- Realtime Standard Reports & KPI's
- Standard Layout for Available Forms
- Output Management
- User Identity Management
- Data Migration Tools

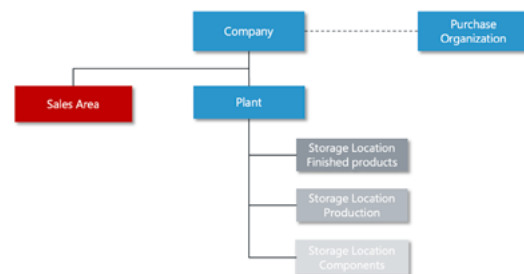
Ready to grow with confidence

The strength of SAP S/4HANA Cloud Public Edition lies in starting with a solid foundation and then seamlessly adding extra functionality without causing any disruptions. The idea is to start - learn- extend - optimize with confidence!

The manufacturing package first setup includes:

Organization structures

- + Single legal entity
- + Single Profit & Cost Center
- + Single Ledger, with single currency and single selection of Accounting Principles



Data Management

- + Creation of Business Partners, Suppliers, Customers
- + Material Master
- + Bill Of Material
- + Routing
- + Product Versions
- + Pricing Conditions Sales (Price lists for material level and material / customer)
- + Source of Supply

Ingredients for Quick Start

- + Use SAP test scripts as training materials
- + Key-users support data migrations steps
- + Deployment of Standard business roles for authorization
- + Usage of Standard forms
- + Usage of Out-of-the-box available API's



Why Scheer

Choosing Scheer Netherlands means partnering with a seasoned expert that offers a holistic approach to SAP Cloud implementation, tailored to meet the unique needs of your business and industry.

Extensive Experience:

With over 10 years of expertise in deploying SAP Cloud solutions for both local and international companies, Scheer Netherlands ensures seamless integration and reliable performance.

Proven Roadmap:

Scheer excels in creating comprehensive roadmap for central concepts and rolling out SAP Cloud across various business units, ensuring consistency and efficiency.

Tailored Solutions:

Leveraging deep knowledge and experience, Scheer selects and configures the right Scope Items within SAP S/4HANA Cloud to perfectly fit your end-to-end business processes, accommodating both local and international requirements.

Industry-Specific Expertise:

Scheer's industry knowledge enables an integrated setup for key processes to ensure that individual departments, management, and finance receive timely and accurate information.

Enhanced SAP Activate Methodology:

Scheer has enhanced SAP Activate with a strong industry focus, ensuring effective knowledge transfer and knowledge assurance for your employees, leading to smoother transitions and higher adoption rates.

Comprehensive Tools & Methods:

Scheer provides specialized tools and methods for setting up roles, authorizations, master data management, testing, and managing periodic updates, ensuring robust system governance.

Integration Expertise:

With extensive experience in integrating and extending SAP Cloud, SAP ECC, and third-party solutions (such as PLM, MES, LIMS, web shops, cloud printers, and scanners), Scheer ensures seamless interoperability and enhanced functionality.

What Customers say about us

"Thanks to accurate coordination with best practices and a successful implementation, SAP S/4HANA Cloud Public Edition has helped us guarantee reliability and future-proof our IT systems so we can support growth" - **Christian Veldkamp, Manager Control Animal Nutrition and Health, dsm-firmenich**

"With Scheer we have found a reliable dedicated partner supporting us on our journey into the new world of SAP in general and S4HANA Public Cloud specifically. The Scheer team showcased a personal touch combined with in-depth knowledge and was able to make the connection with the local (project) team in order to successfully lay down a new ERP environment." - **Peter Ritskes - Site Manager Twilmij BV**

"Scheer approached us as a partner from the start during the entire process of the project. It was always about creating success together. The Scheer consultants have been very dedicated, committed, and flexible. Scheer was excellent at managing the deltas to provide directions to come to a solution." - **Al Yanchak Program Director – i-Health**

"The new IT landscape based on SAP S/4HANA and Scheer's process expertise enable new business models and the company's transformation from a racing team to an automotive supplier with racing DNA." - **Dirk Schuler - Lead SAP S/4HANA Cloud Manthey**

"Scheer was very keen, structured and systematic in their approach to on-boarding team members and explaining S/4HANA's end-to-end processes. The flexibility of their support readiness and the continuous dedication to solving problems made it a pleasant and constructive journey" - **Margreth Klein - Customer Services Benelux Niaga**



SCHEER NETHERLANDS

About Scheer

The Scheer Group operates in various European countries as well as in the U.S.A., Singapore, and Australia. Scheer Netherlands has proven process expertise to support companies in the development of business models, with the optimization and implementation of efficient business processes supported by SAP Cloud Solutions.

Scheer is the partner of choice for many well-known companies working towards the useful and efficient implementation of SAP S/4HANA Cloud. Scheer Nederland is SAP Expert Partner of **SAP S/4HANA Cloud Public Edition**.

Our SAP Cloud ERP expertise

Scheer Nederland started in 2012 with the implementation of SAP Cloud ERP for medium to large companies. It is our strength to align the SAP Best Practices with the required end-to-end business processes. In doing so, we primarily use the fit-to-standard approach. Through this approach we create a transparent environment with the possibility to implement future innovations in a simple way.

We ensure an integral collaboration between the various stakeholders. Processes are made clear both within and between departments and any external partners. For this we use our Industry Focus, which we have developed since 2012 for the following sectors:

- Consumer Products
- Manufacturing
- Life Sciences
- Professional Services
- Technical Services

Location

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Expert

SAP S/4HANA Cloud,
public edition