

# Webinar Specials



SAP S/4HANA CLOUD, Public Edition

## Myths & Perceptions about SAP S/4HANA Cloud, Public Edition

- Missing functionality
- Missing localizations
- No integrations
- Lack of enterprise readiness
- Limited extensibility of S/4HC
- Inconsistent User interface
- No references



**Most experienced partner**

**SAP S/4HANA CLOUD, PUBLIC EDITION**

Scheer. The Process Experts.

# Webinar Specials



SAP S/4HANA CLOUD, Public Edition

## **SAP S/4HANA Cloud, Public Edition:**

16 Feb: Possibilities of the Public Edition

20 Apr: Deployment of Two-Tier ERP

Jun 15: The myths surrounding the Public Edition

### **Sept 28: Speed of Implementation**

26 Oct: What to do with customization?

Nov 23: The cost of deploying Public Cloud ERP



Expert



SAP S/4HANA Cloud,  
public edition

# Agenda

Introduction

1

...

Myths & Perceptions of  
SAP S/4HANA Cloud,  
Public Edition?

2

...

How to implement  
SAP S/4HANA Cloud,  
public edition?

3

...

Q&A

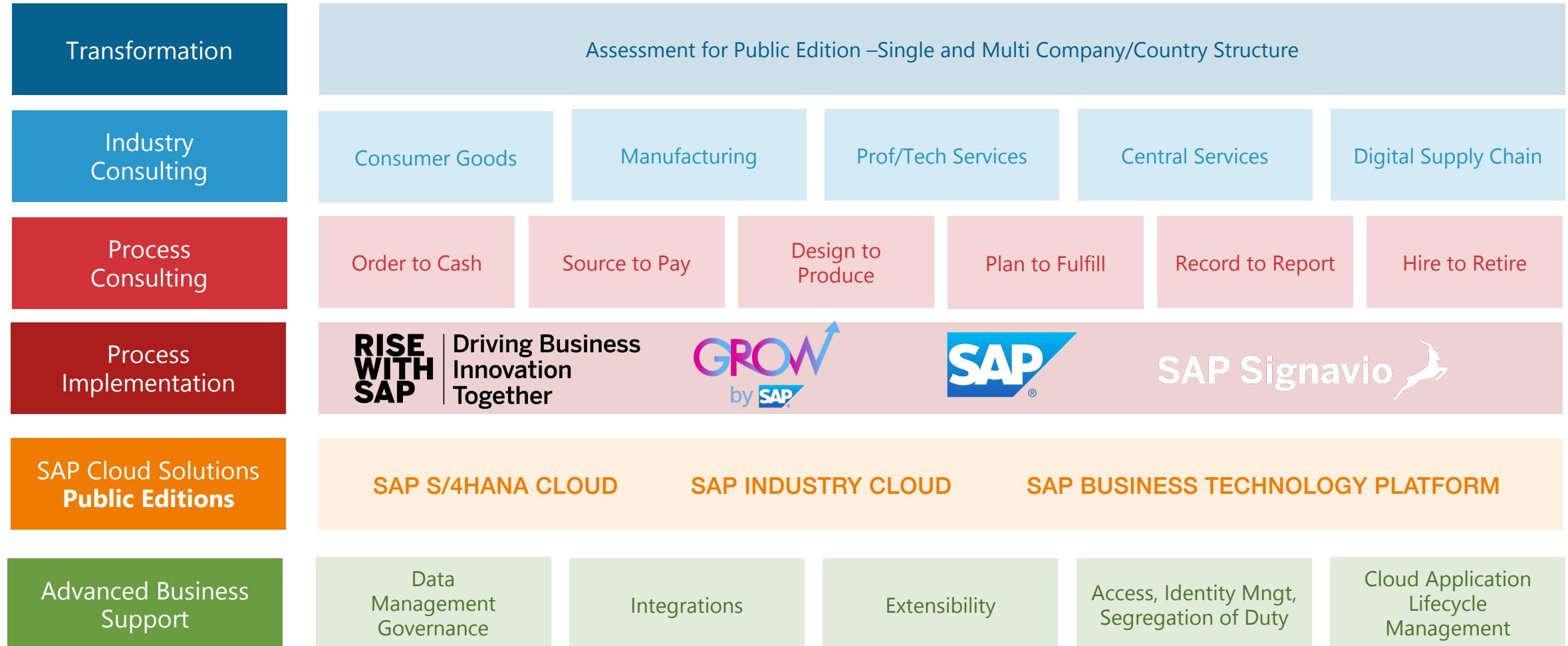
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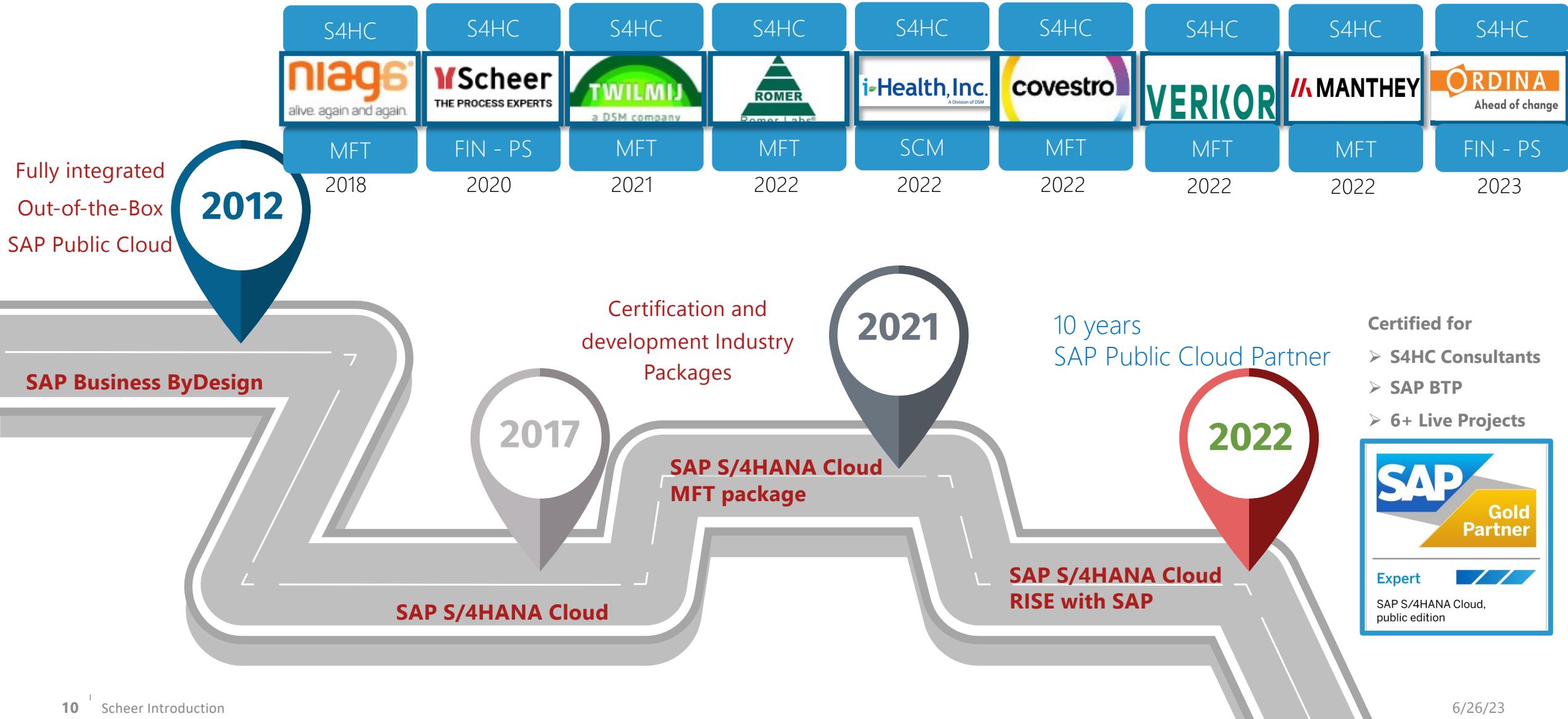
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# Scheer Netherlands – Service Portfolio



# Scheer - SAP S/4HANA Public Cloud Footprint



# What tell our customers us

Low TCO

Happy Users

Ready to growth & to  
innovate

Speed of implementation

# Agenda

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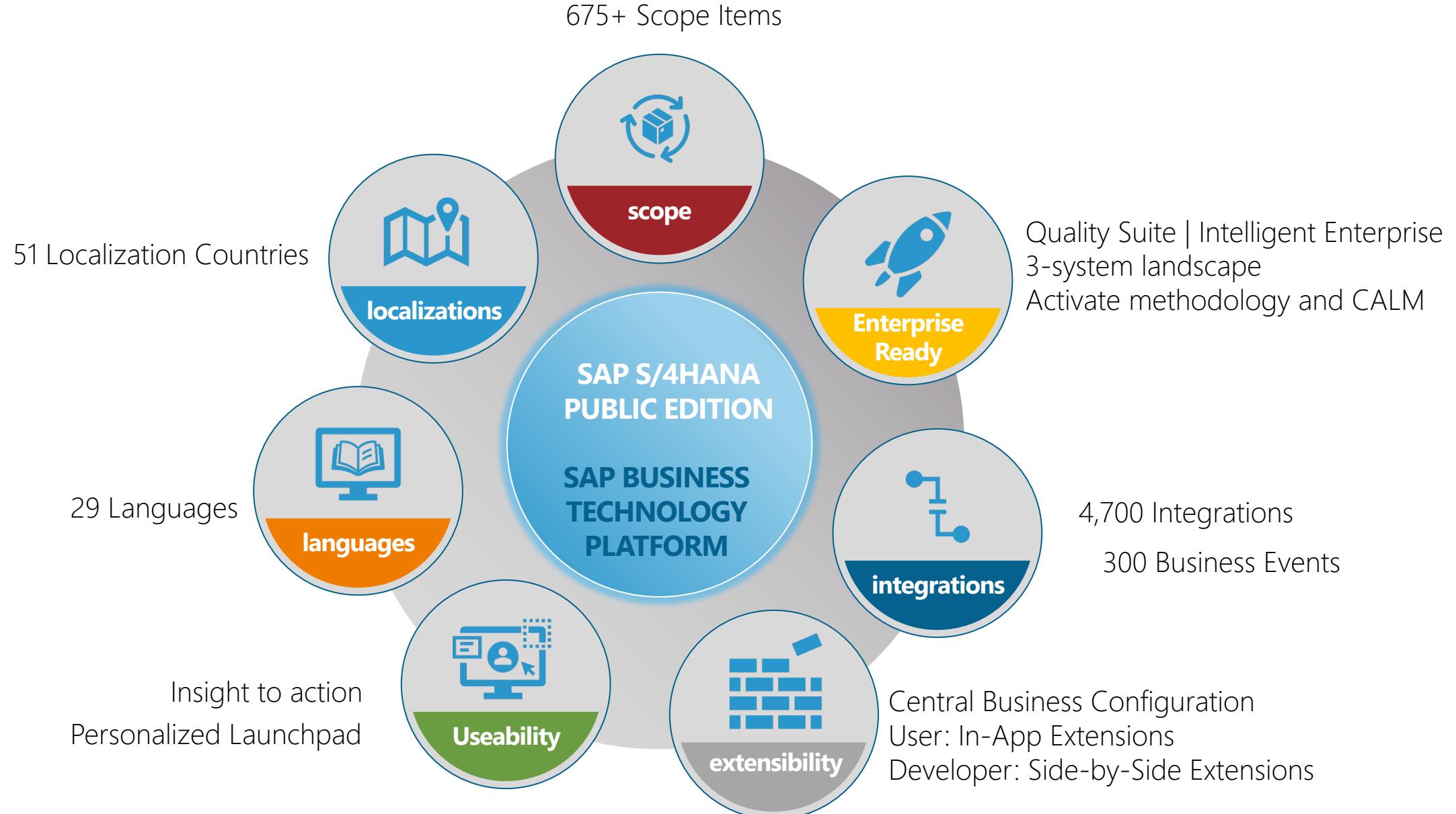
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# SAP S/4HANA Cloud - Myths and Perceptions

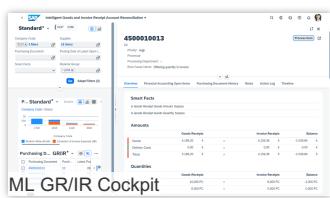
- ✓ Cloud ERP is for smaller companies, it is missing functionality
- ✓ We are a global company, it is missing localizations
- ✓ We have many non-SAP applications, it has no integrations
- ✓ We use various SAP products and run various parallel projects, S/4HC has a lack of enterprise readiness
- ✓ We have special processes and requirements, which we cannot support with the limited extensibility of S/4HC
- ✓ I heard S/4HC has an inconsistent User interface
- ✓ I have not heard of any implementation in our industry or not seen references

# S/4HANA Cloud, Public Edition - Full Scope ERP



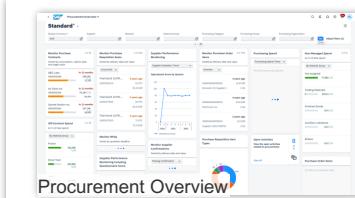
# Industry Best Practices – End-to-End Process support

Built-in best practices and Industry-specific processes



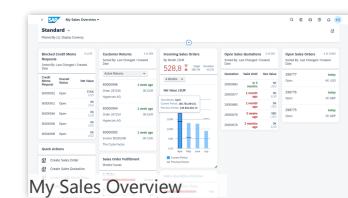
## Finance

- Accounting and financial close
- Receivables and Payables mgmt.
- Cost mgmt. & profitability analysis
- Treasury & working capital mgmt.
- Governance Risk and Compliance



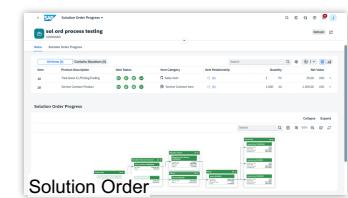
## Procurement

- Procurement of direct materials and services
- Supplier management
- Central procurement



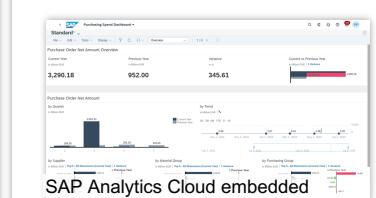
## Sales

- Sell, deliver, bill, and monitor a combination of physical goods and services as one solution offering
- Sell from Stock & Sell Services
- Convergent & External Billing



## Service

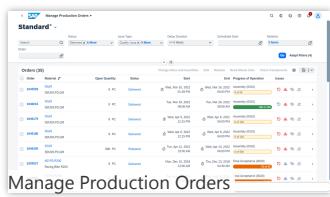
- After-sales services with service contracts, service deliveries, and billing with cost controlling and revenue recognitions
- Combine sales & services as packaged solution offerings



## Industry capabilities

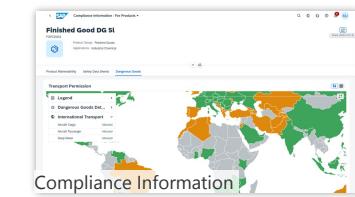
- Professional services
- Public sector
- Higher education
- Media
- Financial services

## SAP S/4HANA Cloud – Public Edition



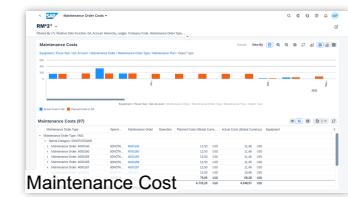
## Manufacturing

- Material requirements planning with demand driven and/or predictive MRP
- Make to stock and make to order
- Quality management
- Environment, Health and Safety



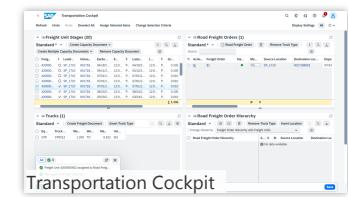
## R&D

- Product compliance
- Enterprise portfolio and project management
- Advanced Variant configuration



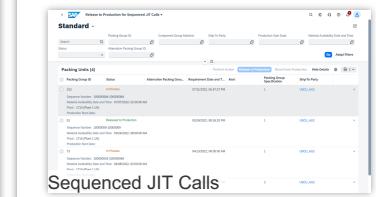
## Asset management

- Reactive and proactive maintenance
- Resource scheduling for maintenance planner
- Enhanced collaboration and review



## Supply chain

- Warehouse Outbound & Inbound Processing
- Core Inventory Management
- (Advanced) ATP Processing
- Basic Transportation Mgmt.



## Industry capabilities

- Component manufacturing
- Hi-tech
- Automotive
- Mining services



# S/4HANA Public Cloud – Localization Coverage

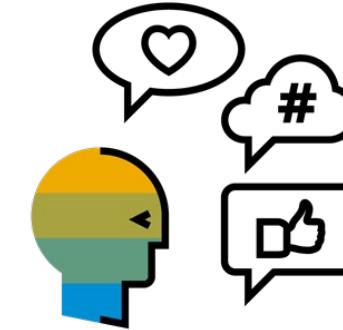


**51\***

Local Versions

Australia, Austria, Belgium, Brazil, Canada, China, Czechia, Denmark, Finland, France, Germany, Hong Kong (China), Hungary, India, Indonesia, Ireland, Italy, Japan, Luxembourg, Malaysia, Mexico, Netherlands, New Zealand, Norway, Philippines, Poland, Portugal, Romania, Russia, Saudi Arabia, Singapore, South Africa, South Korea, Slovakia, Spain, Sweden, Switzerland, Taiwan (China), Thailand, Turkey, United Arab Emirates, United Kingdom, United States, Colombia, Chile, Bulgaria, Qatar, Croatia(2208.2), Egypt, Greece (Early Adoption), Argentina(Early Adoption)

\* Croatia available from 2208.2 onwards for activation and usage from Jan 2023



**29**

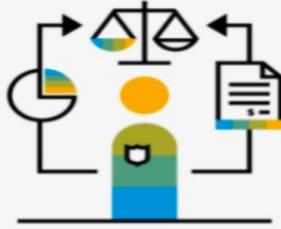
Languages

Arabic, Bahasa (Malaysia), Chinese (simplified), Chinese (traditional), Czech, Danish, Dutch, English, Finnish, French, German, Greek, Hebrew, Hungarian, Italian, Japanese, Korean, Norwegian, Polish, Portuguese, Romanian, Russian, Slovak, Spanish, Swedish, Thai, Turkish, Bulgarian, Croatian



# S/4HANA Public Cloud – Localization Kit

## Enables extending localization beyond standard



### Tax

- Validating a tax number
- Calculating indirect taxes
- Utilizing custom sales pricing procedure
- Accessing tax service request and response payloads for a document
- Determining tax code automatically in purchase orders
- Determining tax code in purchase documents using condition technique



### Reporting

- Creating a new VAT report using Advanced Compliance Reporting
- Creating a new Balance sheet and Profit and Loss (P&L) using Advanced Compliance Reporting
- Creating a new Withholding Tax report using Advanced Compliance Reporting
- Defining a Localized Version of a Withholding Tax report
- Creating ad hoc reports in Advanced Compliance Reporting
- Extending SAP S/4HANA Cloud for Japan Subcontract Act

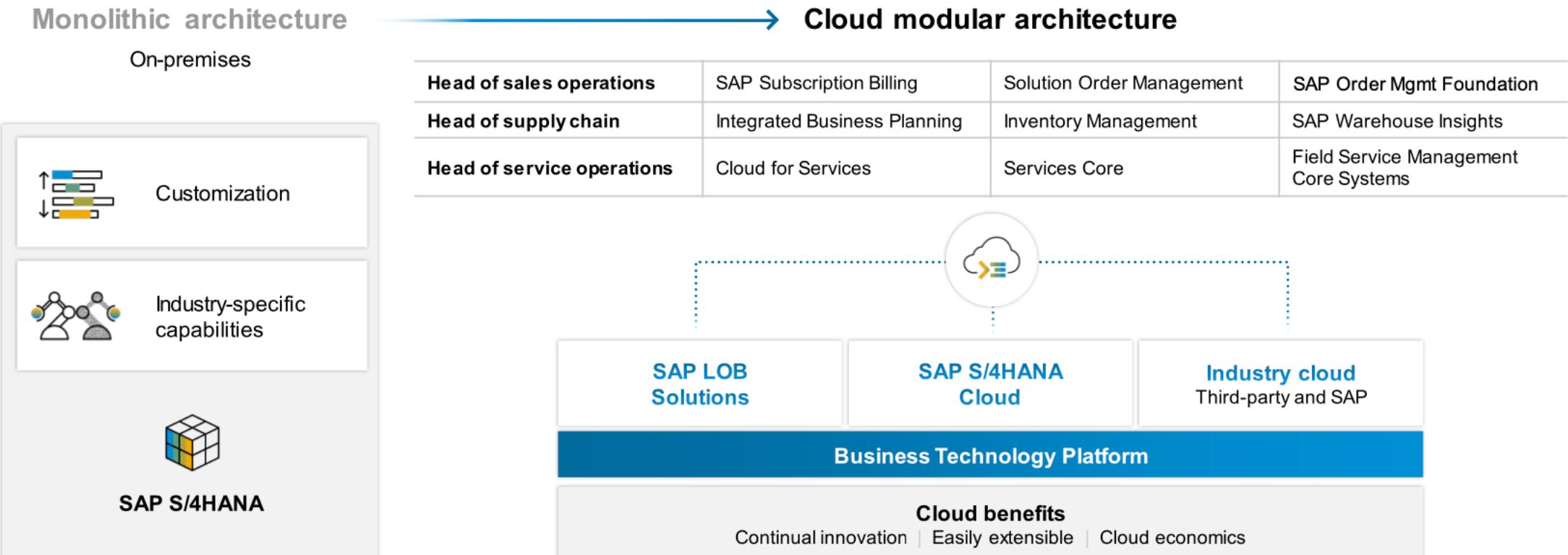
Other areas like:

Payment



# SAP S/4HANA Cloud Agile Modular Cloud

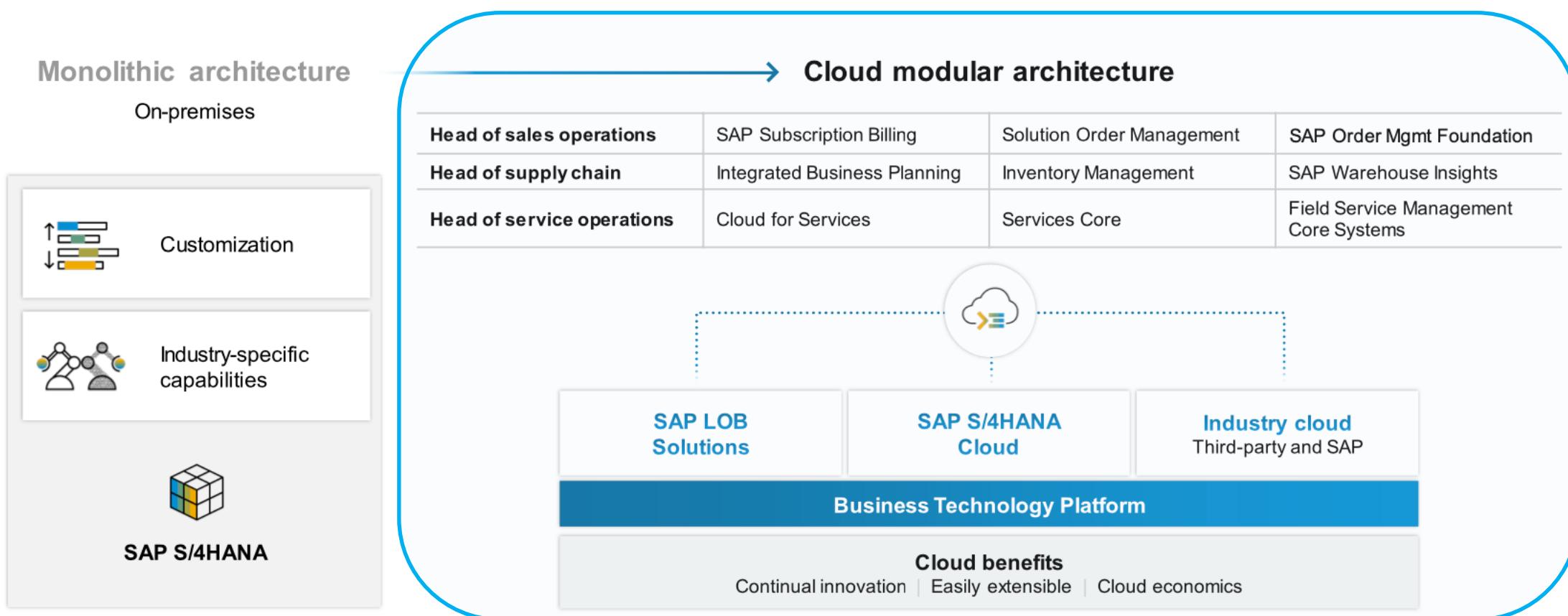
Moving to the cloud from a heavy, complex, and highly customized monolith to an agile modular cloud enabling business model innovation and driving growth of the top line





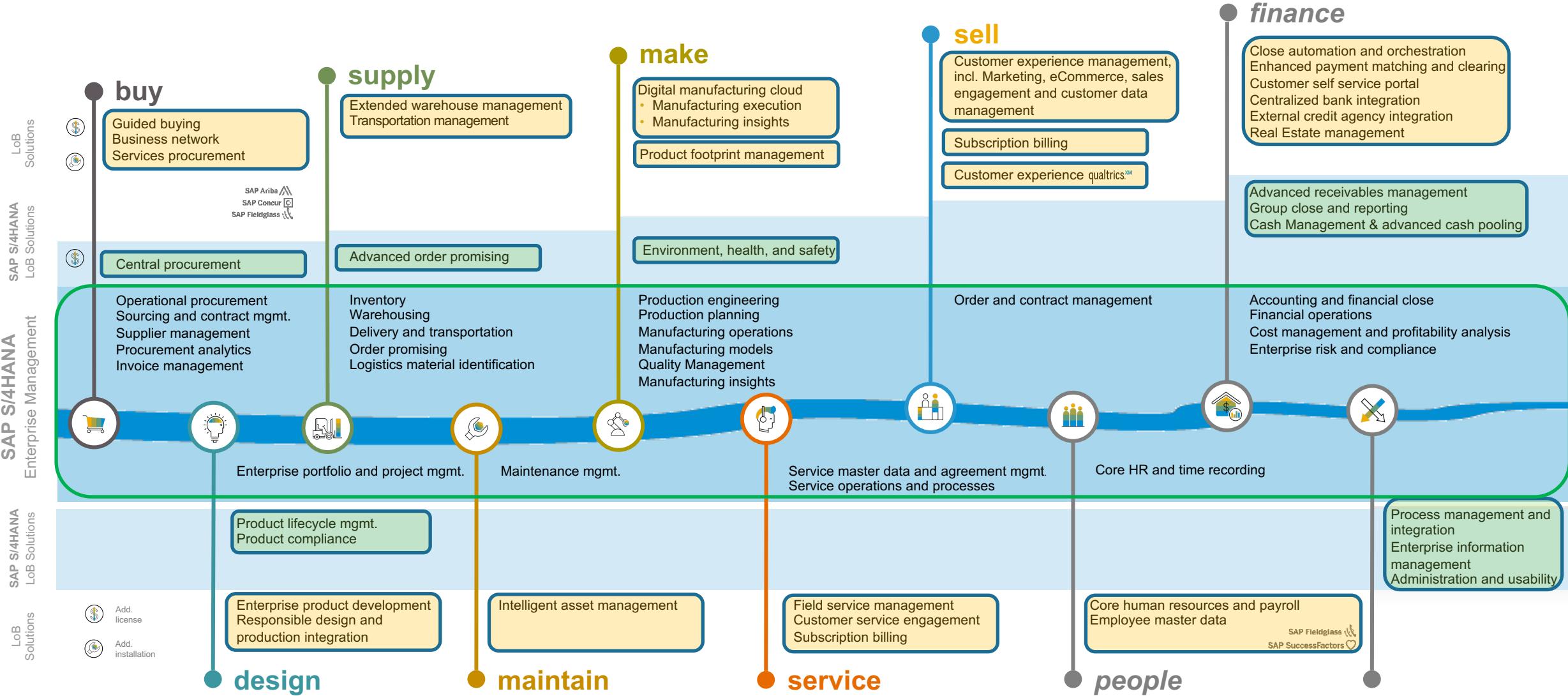
# SAP S/4HANA Cloud Agile Modular Cloud

Moving to the cloud from a heavy, complex, and highly customized monolith to an agile modular cloud enabling business model innovation and driving growth of the top line





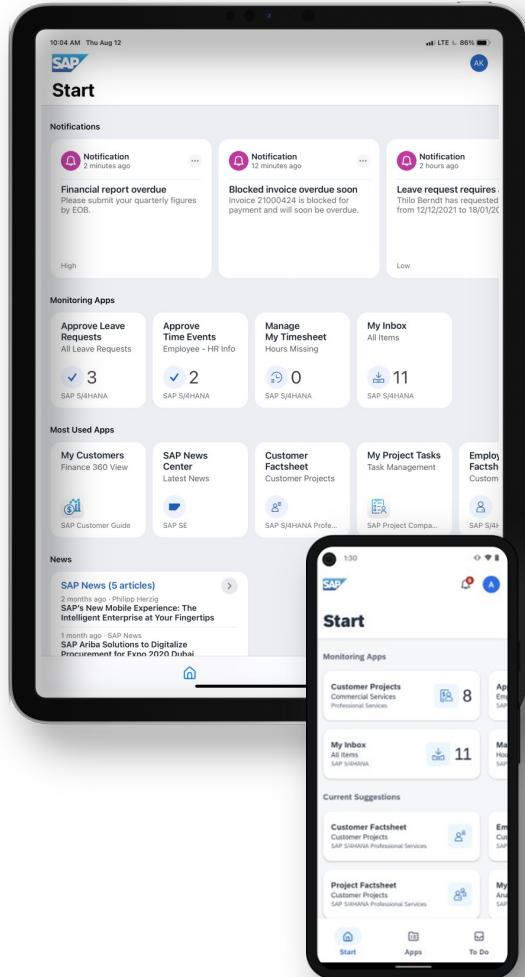
# SAP S/4HANA Cloud Modular Application Portfolio



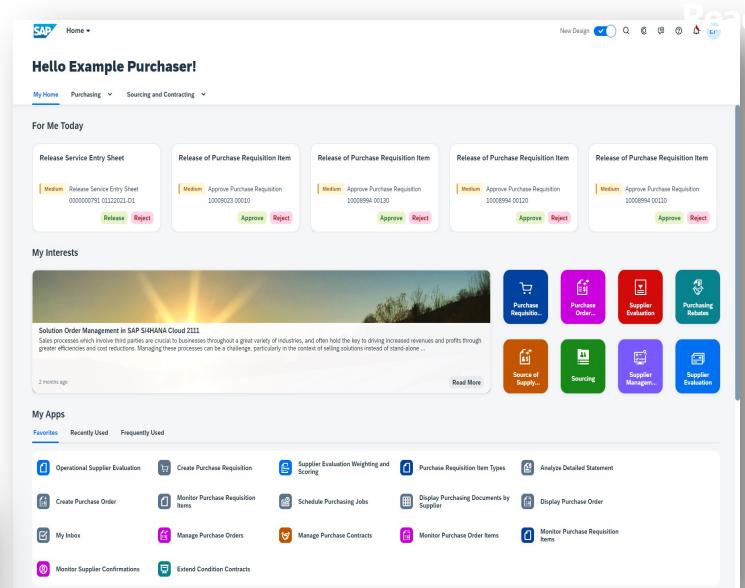


# Intuitive User Interface

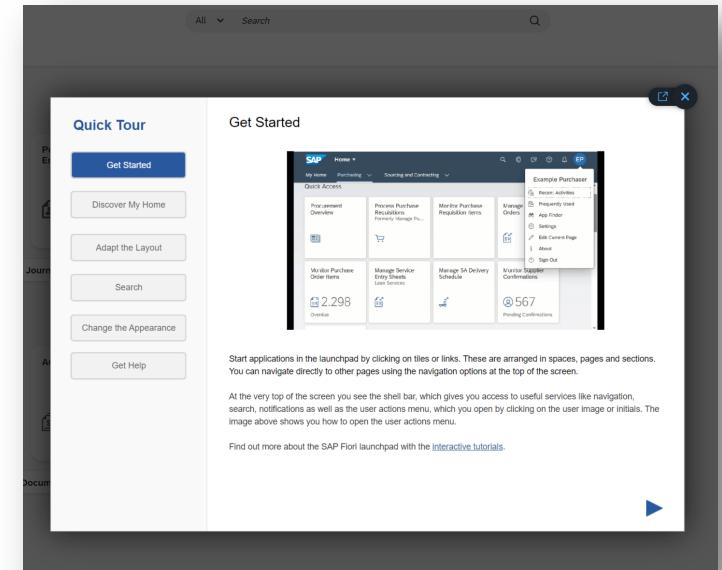
## SAP Mobile Start



## New UX - Horizon Visual Theme



## Embedded guidance/ support





# Central Business Configuration

Define Scope

Project Name: TDD New Demo System Customizing Status: **Completed** Countries / Regions:: Germany, Netherlands

**My Selected Scope ( 377 )**

Select Countries/Regions

Complete Activity

**Close**

Line of Business:  Industry:  Bundles and Scenarios:

Search

Countries / Regions:  Locked / Unlocked:

Item Name	Action
<b>Bundles (3)</b>	
Baseline Accelerator	<input type="button" value="Remove"/>
Enterprise Management	<input type="button" value="Remove"/>
Retail	<input type="button" value="Add"/>
<b>Scenarios (572)</b>	
ABAP core data services extraction for SAP Data Intelligence (53M)	<input type="button" value="Countries/Regions"/> <input type="button" value="Add"/>
ABAP core data services extraction for SAP Data Warehouse Cloud (53L)	<input type="button" value="Countries/Regions"/> <input type="button" value="Add"/>
ABAP Core Data Services Extraction for SAP HANA (6N4)	<input type="button" value="Countries/Regions"/> <input type="button" value="Add"/>
Accounting and Financial Close (J58)	<input type="button" value="Countries/Regions"/> <input type="button" value="Remove"/>
Accounting and Financial Close - Group Ledger IFRS (1GA)	<input type="button" value="Countries/Regions"/> <input type="button" value="Remove"/>
Accounting and Financial Close - Group Ledger US GAAP (2VA)	<input type="button" value="Countries/Regions"/> <input type="button" value="Add"/>
Accounting for Incoming Sales Orders (2FD)	<input type="button" value="Countries/Regions"/> <input type="button" value="Remove"/>
Accounts Payable (J60)	<input type="button" value="Countries/Regions"/> <input type="button" value="Remove"/>
Accounts Receivable (J59)	<input type="button" value="Countries/Regions"/> <input type="button" value="Remove"/>
Activity Management in Procurement (19C)	<input type="button" value="Countries/Regions"/> <input type="button" value="Remove"/>
Actual Costing (33Q)	<input type="button" value="Countries/Regions"/> <input type="button" value="Remove"/>
Advanced Available-to-Promise Processing (1JW)	<input type="button" value="Countries/Regions"/> <input type="button" value="Remove"/>



# Central Business Configuration

Define Scope

Project Name: TDD New Demo System Customizing Status: **Completed** Countries / Regions:: Germany, Netherlands

My Selected Scope ( 377 )

Select SAP Project Experience

**Y**Scheer  
THE PROCESS EXPERTS

TDD New Demo System Customizing Project Type: Evaluation Phase: **Product-Specific Configuration**

Search Activities Configuration Activities Teams Deployment Targets

Countries / Regions: All Activities for Phase: Product-Specific Configuration Mandatory / Optional: Show All

Item Name	Open	In Progress
<b>Bundles (3)</b>		
Baseline Accelerator		
Enterprise Management		
Retail		
<b>Scenarios (572)</b>		
ABAP core data services extraction f	Configure Marketing <a href="#">Manage</a> Configure the Marketing details based on your individual business requiremen... <a href="#">More</a> <a href="#">Open</a>	Configure Organizational Entities <a href="#">Manage</a> Configure the details of organizational entities in SAP S/4HANA Cloud. <a href="#">Configuration</a> <a href="#">Can Be Completed</a> Total In Progress Completed 7 1 0 Activities Activities Activities <a href="#">Open</a>
ABAP core data services extraction f	Configure Service <a href="#">Manage</a> Configure the Services details based on your individual business requiremen... <a href="#">More</a> <a href="#">Configuration</a> <a href="#">Can Be Completed</a> Total In Progress Completed 51 0 0 Activities Activities Activities <a href="#">Open</a>	Configure Sales <a href="#">Manage</a> Configure the Sales details based on your individual business requirements.... <a href="#">More</a> <a href="#">Configuration</a> <a href="#">Can Be Completed</a> Total In Progress Completed 190 1 0 Activities Activities Activities <a href="#">Open</a>
ABAP Core Data Services Extraction	Configure Manufacturing <a href="#">Manage</a> Configure the Manufacturing details based on your individual business requi... <a href="#">More</a> <a href="#">Configuration</a> <a href="#">Can Be Completed</a> Total In Progress Completed 62 0 0 Activities Activities Activities <a href="#">Open</a>	Configure Procurement <a href="#">Manage</a> Configure the Procurement details based on your individual business require... <a href="#">More</a> <a href="#">Configuration</a> <a href="#">Can Be Completed</a> Total In Progress Completed 203 2 0 Activities Activities Activities
Accounting and Financial Close (J58)		
Accounting and Financial Close - Gro		
Accounting and Financial Close - Gro		
Accounting for Incoming Sales Order		
Accounts Payable (J60)		
Accounts Receivable (J59)		
Activity Management in Procurement		
Actual Costing (33Q)		
Advanced Available-to-Promise Proc		
Configure Real Estate, Facilities and Equipments <a href="#">Manage</a>		



# Central Business Configuration

Define Scope

Project Name: TDD New Demo System Customizing Status: **Completed** Countries / Regions:: Germany, Netherlands

My Selected Scope ( 377 )

Select

**Y**Scheer  
THE PROCESS EXPERTS

Search

Countries / Regions:  
All

- Item Name
- Bundles (3)**
  - Baseline Accelerator
  - Enterprise Management
  - Retail
- Scenarios (572)**
  - ABAP core data services extraction f...
  - ABAP core data services extraction f...
  - ABAP Core Data Services Extraction
  - Accounting and Financial Close (J58)
  - Accounting and Financial Close - Gr...
  - Accounting and Financial Close - Gr...
  - Accounting for Incoming Sales Order
  - Accounts Payable (J60)
  - Accounts Receivable (J59)
  - Activity Management in Procurement
  - Actual Costing (33Q)
  - Advanced Available-to-Promise Proc...

TDD New Demo System Customizing

Project Type: Evaluation Phase: **Product-Specific Configuration**

Activities Configuration Activities Teams Deployment

TDD New Demo System Customizing

Project Type: Evaluation Phase: **Product-Specific Configuration**

[Switch Project](#) [Initiate Change](#)

Activities Configuration Activities Teams Deployment Targets

[Show Filter Bar](#)

Open

Configure Marketing

Configure the Marketing details based on your individual bu...

Configure Service

Configure the Services details based on your individual busi...

**Configuration** **Can Be Completed**

Total In Progress Completed

**51** **0** **0**

Activities Activities

Configure Manufacturing

Configure the Manufacturing details based on your individual...

**Configuration** **Can Be Completed**

Total In Progress Completed

**62** **0** **0**

Activities Activities

Configure Real Estate, Facilities and Equipments

Configuration Activities

Areas

- Organizational Entities
- Sales
- Service
- Procurement
- R&D / Engineering
- Demand and Supply
- Manufacturing
- Logistics, Transportation, and...
- Compliance, Trade and Quality
- Real Estate, Facilities and Eq...
- Projects
- Financial Operations
- Accounting
- Human Resources
- General Business Data
- General Settings
- Assets
- Billing and Invoicing
- Solutions

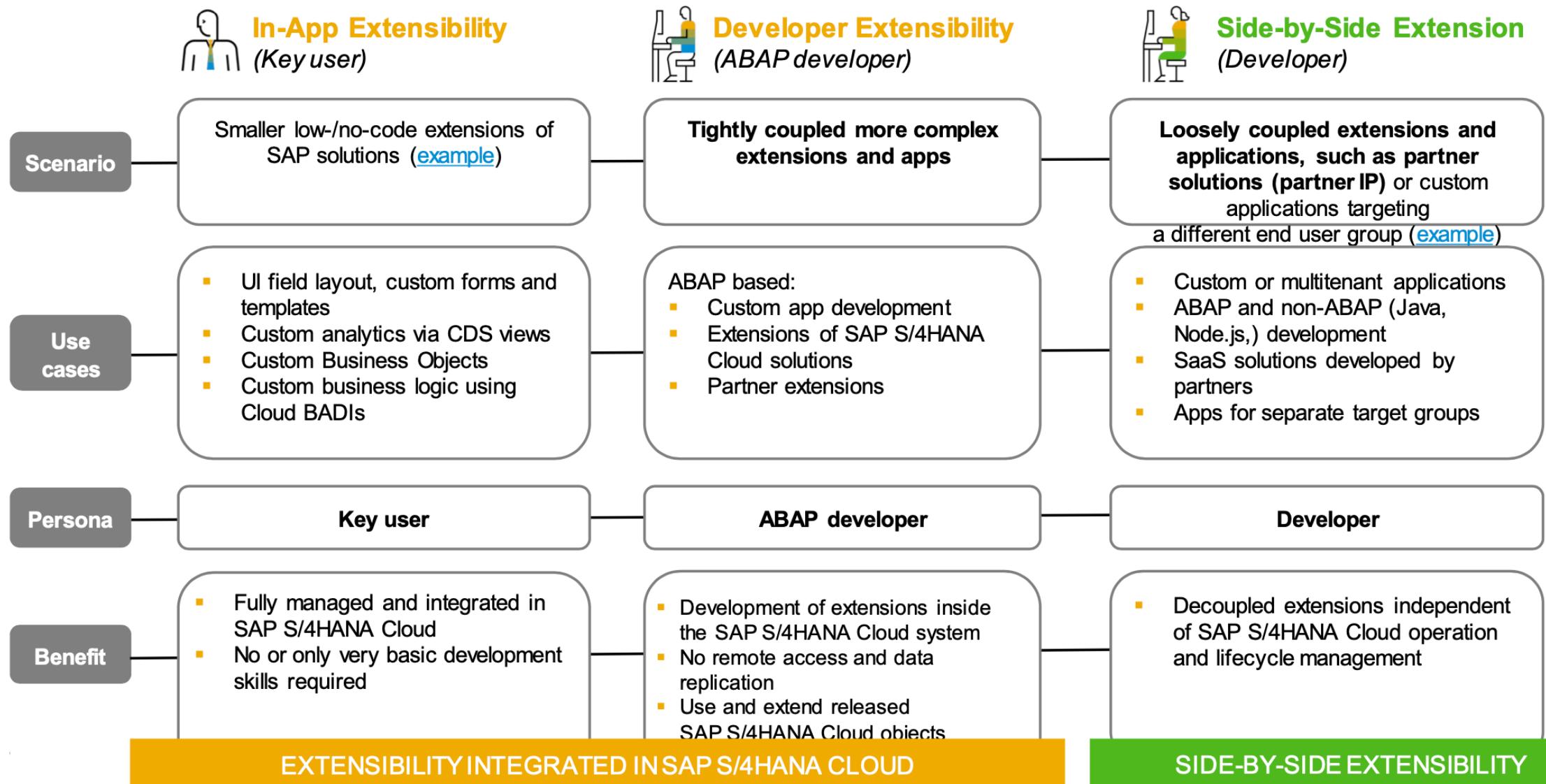
Configuration Activities

Sales

- Pricing Procedure Counter Grouping \*
- Specify Storage Locations for Follow-Up Activities
- Define Rules for Picking Location Determination
- Change Field Catalog for Condition Tables
- Assign Sales Document Types Permitted for Sales Areas
- Sell from Stock \*
- Map Responsibility Management Functions to JIT Actions
- Assign Condition Types to Exclusion Groups
- Set Copying Control: Sales Document to Sales Document
- Define Instructions for Planning Delivery Schedules
- Automation of Order-to-Invoice with Ariba Network \*
- Define Text Types for Sales Texts in Customer Master
- Specify Authorization Validity Periods
- Sales Scheduling Agreements \*
- Define Scheduling By Sales Document Type
- Assign Incompleteness Procedures to Delivery Item Categories
- Define Formulas for Validity Dates
- Define Text Types for SD Document Item



# Extensibility Options for SAP S/4HANA Cloud

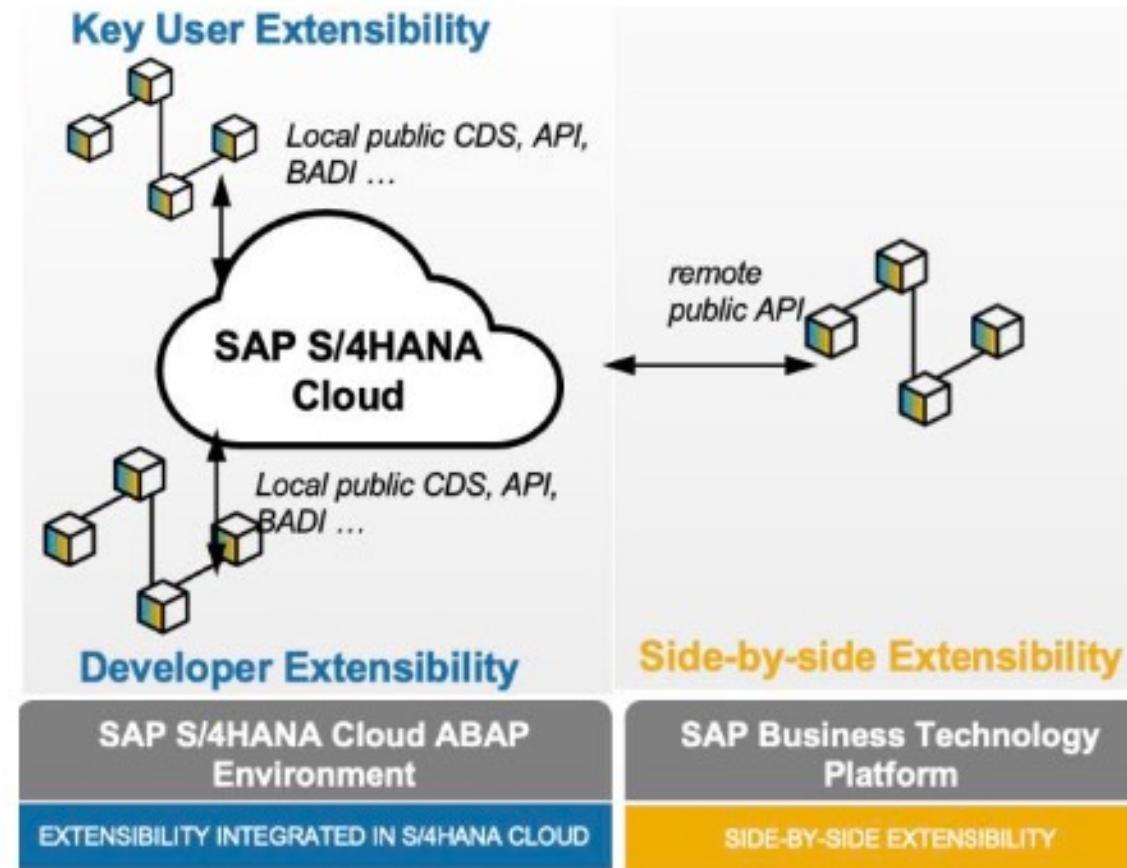
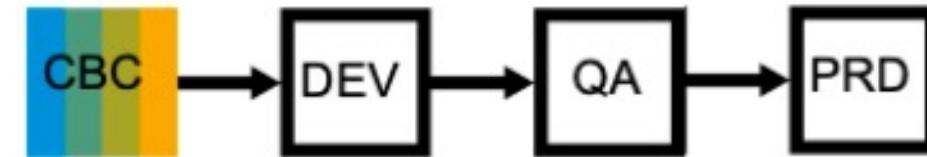




## Enterprise Ready

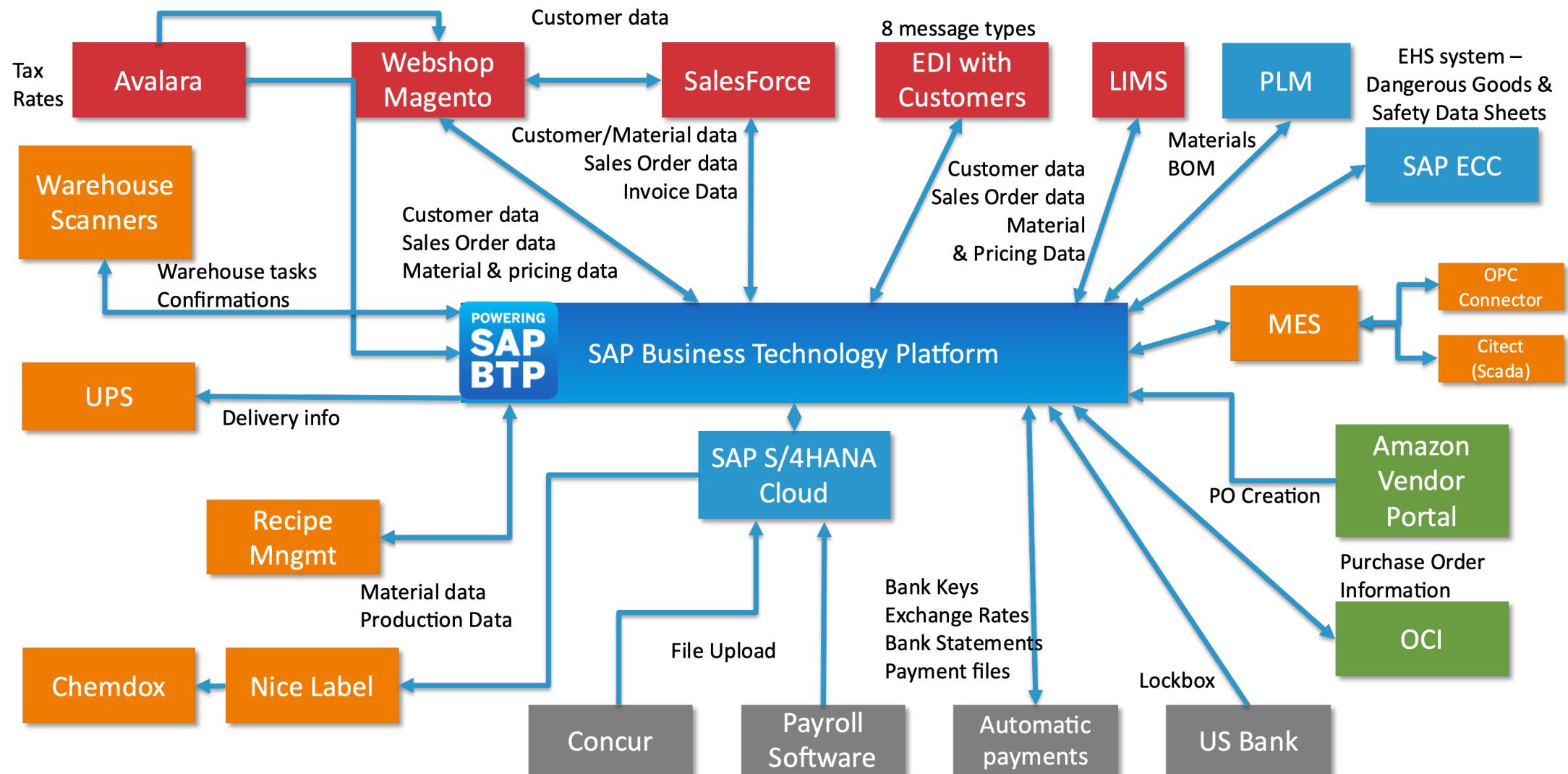
3 SL delivers control and scalability to serve implementation project needs of all project sizes

## Three system landscape, enhanced extensibility and openness



Let's look in the S/4HC system

# Example existing integrations with Public Edition



# What tell our customers us

Flexibility of the modular ERP  
solution and continuous innovations  
Activate and go!

Happy with the upgrade  
information and tooling

Openness and Extensibility

Supporting tools (Activate,  
CALM, CBC, EnableNow)  
for implementation and  
operational

# SAP S/4HANA Cloud - Myths and Perceptions

✗ ~~Missing functionality~~



Full ERP functionality for many industries

✗ ~~Missing localizations~~



51 localizations and 29 languages

✗ ~~No integrations~~



S/4HC on BTP for event-based integrations and extensions

✗ ~~Lack of enterprise readiness~~



Three system landscape and modular cloud

✗ ~~Limited extensibility~~



(Key-user) In-app and side-by-side extensibility

✗ ~~Inconsistent User interface~~



Next Generation UI and embedded intelligence

✗ ~~No references~~



Scheer alone has already many go-lives in the last five years across industries

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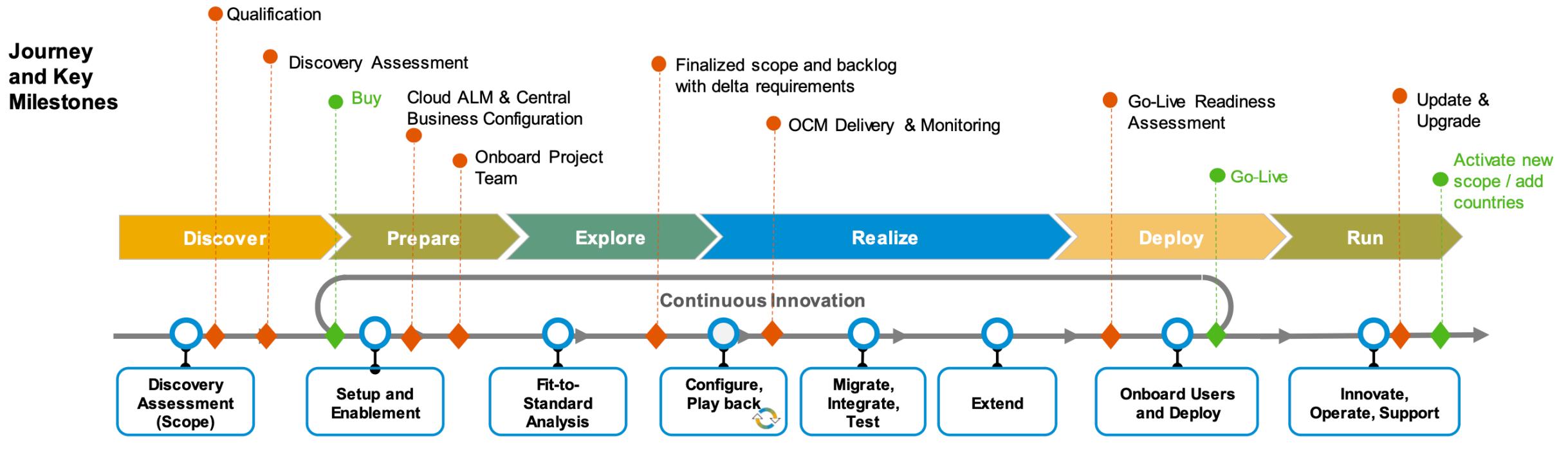
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Q&A

4

# How to implement S/4 Public Cloud?

## SAP Activate Journey Overview and Key Milestones



 Sequence of provisioning

# Feedback from customers ... Lessons Learned

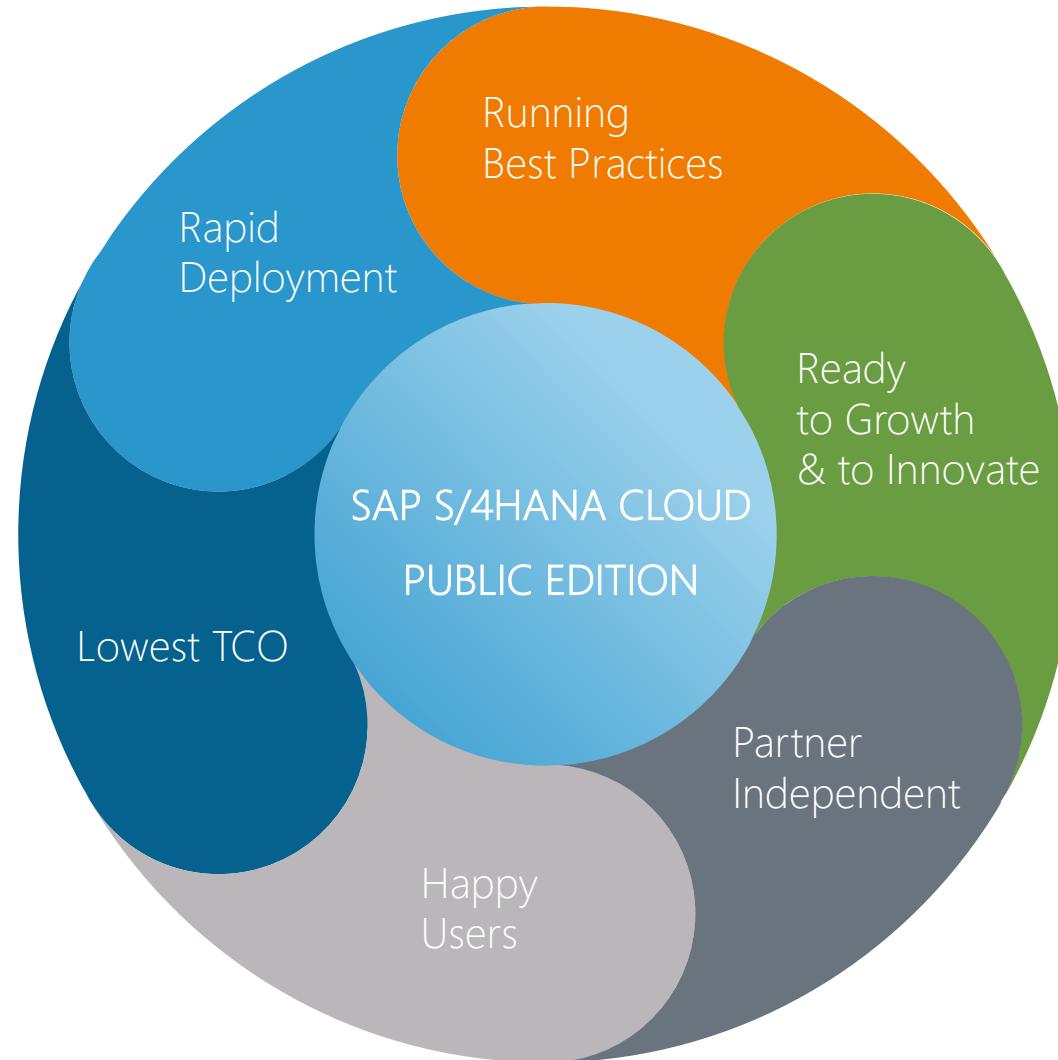
Start with S/4HANA Cloud  
training before the start of  
the project

Invest in creating a Cloud  
Mindset

Time spend during  
Fit-to-standard will save  
time in realization

Realization in Sprints of  
2 – 4 weeks with demo by  
key-users

# So, don't wait and start with SaaS-ERP for your Business



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# Q & A

# Webinar Specials



SAP S/4HANA CLOUD, Public Edition

## **SAP S/4HANA Cloud, Public Edition:**

Sept 28: Speed of Implementation

26 Oct: What to do with customization?

Nov 23: The cost of deploying Public Cloud ERP



Expert 

SAP S/4HANA Cloud,  
public edition

## MAKE A MOVE TO THE NEXT GENERATION ERP



Thank you

**Scheer**

Your partner for SAP consultancy, transition and implementation support