

PRESENTATION



SAP S/4HANA Cloud, Public Edition

Myths & Perceptions

- Key Characteristics of S/4HANA Cloud, Public Edition
- Myths & Perceptions of S/4HANA Cloud, Public Edition
- How to implement SAP S/4HANA Cloud, public edition
- Q&A

WEBINAR SPECIALS

Webinar begint om 14:02

U luistert via de luidsprekers van uw pc of laptop naar de presentatie.

Vragen kunnen via de Chat functie worden gesteld.

Indien gewenst kunt u *"on stage"* uw vraag/opmerking maken.

SAP S/4HANA Cloud, Public Edition

Schedule Webinar Specials



2024	Special
19 sept	Finance & Control
10 okt	Supply Chain Management
21 nov	Myths & Perceptions
2025	Special
13 feb	Overstappen van SAP ECC naar de Public Edition
10 april	Manufacturing Special
19 juni	Maatwerk in de Cloud, kan dat? Ja, zeker!





Most experienced partner

SAP S/4HANA CLOUD, PUBLIC EDITION

Scheer. The Process Experts.

Presenters



Ferry Bogaards
Managing Director

Ferry.bogaards@scheer-group.com



Machiel Rajjmakers
SAP Consultant SAP Cloud ERP

Machiel.raajjmakers@scheer-group.com



Stefan Bauer
Marketing Manager

Stefan.Bauer@scheer-group.com



Josien van der Burg
Sales Manager

Josien.vanderburg@scheer-group.com

Host

Moderator

Agenda

Introduction Scheer	Key Characteristics of S/4HANA Cloud, Public Edition	Myths & Perceptions of S/4HANA Cloud, Public Edition	How to implement SAP S/4HANA Cloud, public edition?
Q&A			

Scheer worldwide

30
offices

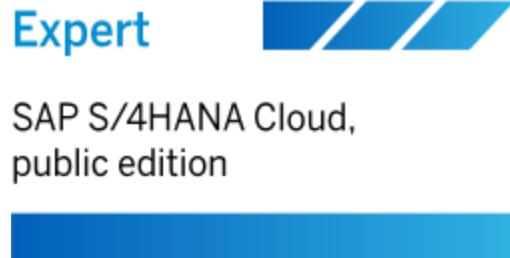
>1.500
customers

Main markets: America, Asia, Europe

Main sectors: chemicals, consumer products and retail, financial services and insurance, government, higher education and research, manufacturing and automotive, pharmaceuticals and life science, service sector, utilities



>1.000
employees



Our focus on S/4HANA Cloud Public Edition

Our core competency is

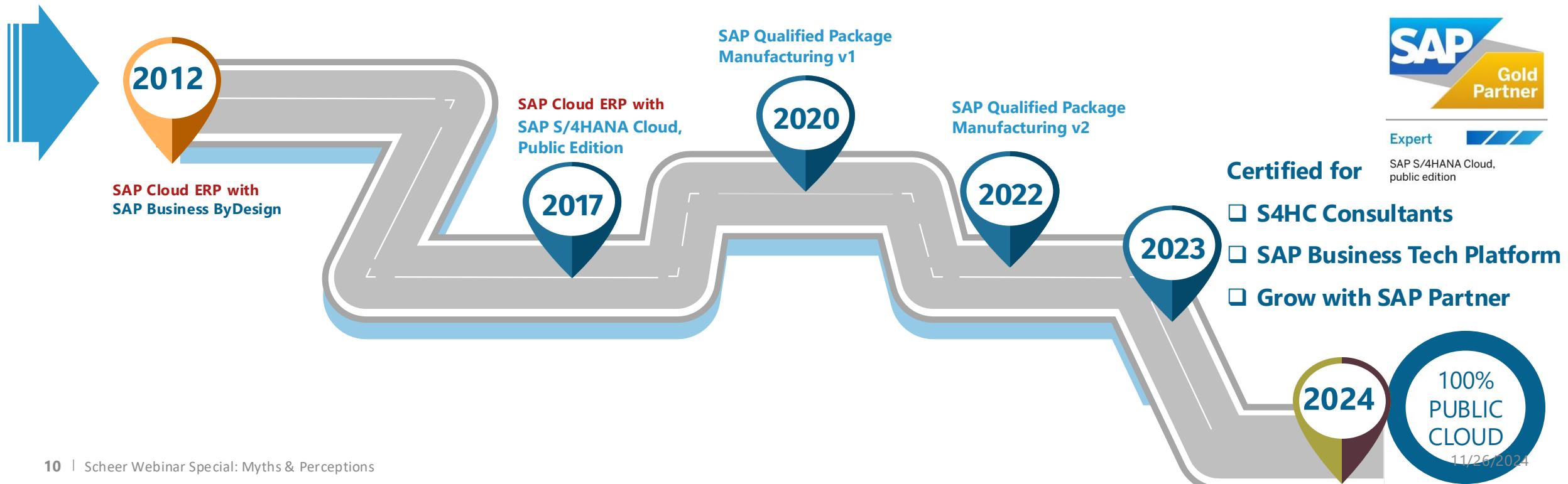
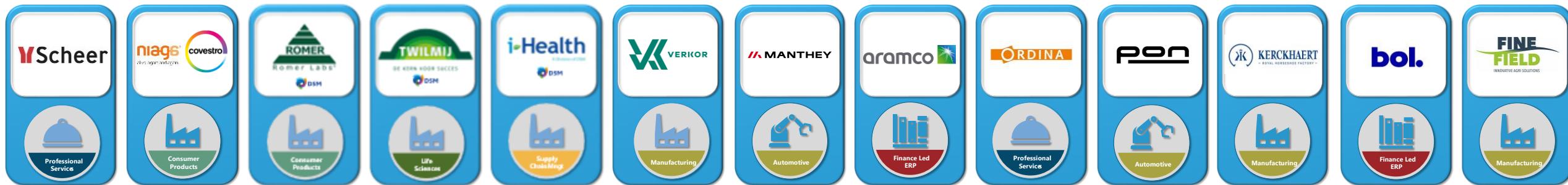
- Harmonizing **SAP Best Practices** with your required end-to-end business processes
- Our preferred method is to create a **Cloud Mindset** with a process oriented "**fit-to-standard**" approach. Talk the language of the business.
- Our goal is to establish an **intelligent ERP foundation**, facilitating the seamless adoption of future innovations of SAP's Public Cloud solutions.



Competency Area	Achievement Status
> Business Transformation Management	
> GROW with SAP	
> SAP Business Technology Platform	

Our SaaS-ERP Footprint

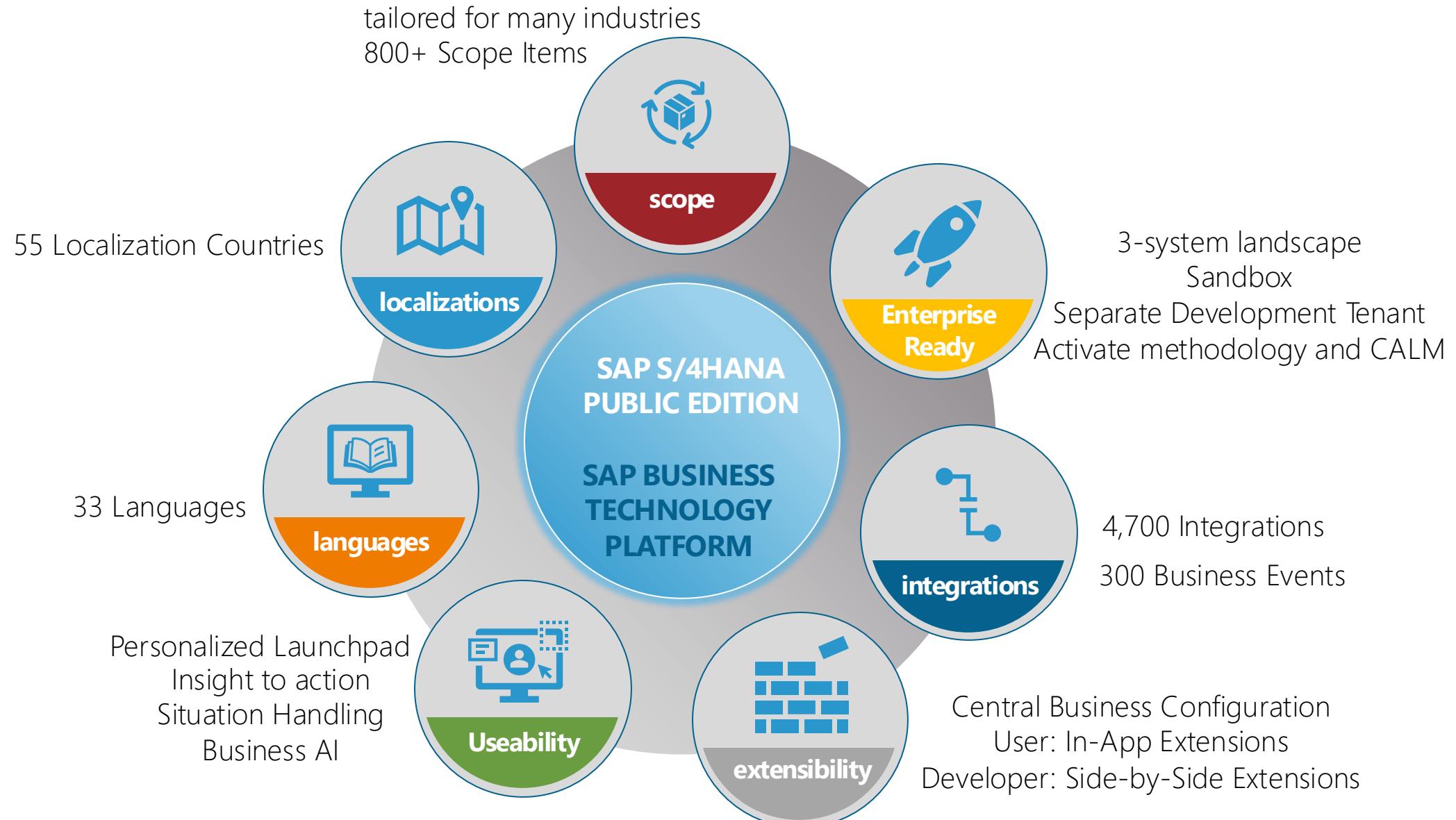
with SAP Public Cloud ERP: SAP S/4HANA Cloud Public Edition



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S/4HANA Cloud, Public Edition – The key characteristics





S/4HANA Cloud, Public Edition – Intelligence

with predictive analytics, machine learning technologies, and automation

SAP S/4HANA Cloud Public Edition

Insight-to-action

Enable data-driven decisions with embedded analytics + predictive analysis

Situation handling

Identify business issues, notify end users, and provide follow-up actions.

Process automation

Automate time-consuming tasks and improve workflows by minimizing manual tasks

Machine learning

to enable automation, predictive analytics and improved decision making

Collaborative ERP

Collaborate with peers in directly from the ERP processes



Finance



Sales



Procurement



Services



Manufacturing



Supply chain



Cross Functions

Cash application

Automate accounts receivable with machine learning

Sales order automation

Create sales orders by extracting document information automatically

Intelligent Resource Management

Find resources based on skill and availability matching

Demand-driven MRP

with ML-based buffer level optimization

Supplier invoice automation

Automate supplier invoice processing with document information extraction

Inventory optimization

with ML-based prediction of Slow-/Non-Moving Stock

Selected use case examples



S/4HANA Cloud, Public Edition – Intelligence

2408 SP2 introduces powerful new AI based on Generative AI



Joule A copilot that truly understands your business

Microsoft Co-pilot Integration

SAP S/4HANA Cloud Public Edition

Insight-to-action

Situation handling

Process automation

Machine learning

Collaborative ERP

Generative AI

embedded in the ERP to automate, simplify + improve decisions



Finance



Sales



Procurement



Services



Manufacturing



Supply chain



Cross Functions

Financial Business Insights

AI-Driven Back Order Processing

Intelligent Matching of Employees to Projects

Hands Free Production Order Management

Smart Summarization

Easy Filter

Cash application

Sales order automation

Supplier invoice automation

Intelligent Resource Management

Demand-driven MRP

Inventory optimization

MS Teams Integration

Selected use case examples

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SAP S/4HANA Cloud, Public Edition - Myths and Perceptions

1. S/4HANA Cloud, Public Edition is not customizable
2. Public Edition is only suitable for small or medium sized business (SMBs)
3. Public Edition is less secure than On-premise solutions
4. Public Edition lacks Industry specific capabilities
5. It cannot integrate with non-SAP systems
6. Updates are disruptive and hard to manage
7. Migrating to Public Edition is overly complex and costly
8. Public Edition is "one-size-fits-all"
9. Public Edition is only for greenfield projects
10. There is limited control over the system compared to on-premise

1. Not Customizable? → Ready-to-Run industry best practices



Finance

- Accounting and Financial Close
- Receivables and Payables Mgmt.
- Cost Mgmt. & Profitability Analysis
- Treasury & Working Capital Mgmt.
- Governance, Risk and Compliance



Procurement

- Sourcing and Contract Management
- Operational Procurement incl. buying experience
- Supplier Management & supplier invoice management
- Procurement Analytics



Sales

- Customer Order Management
- Customer Returns
- Billing and Invoicing
- Price Management
- Sales Rebate Management
- Sales Analytics



Service

- Service Order Management
- Service Contract Management
- In-House Repair
- Service Execution
- Service Billing and Invoicing
- Service Monitoring and Analytics



Cross Functions

- Extensibility and Integration
- Embedded Analytics
- Situation Handling
- Responsibility Management
- Data Protection and Privacy

SAP S/4HANA Cloud Public Edition



Manufacturing

- Material Requirements Planning incl. Demand Driven and/or Predictive MRP
- Make to Stock, Make to Order & Engineer to Order
- Quality Management
- Environment, Health and Safety



R&D

- Project Control
- Product Compliance
- Advanced Variant Configuration
- Product Change Management
- Bill of Materials Management



Asset Management

- Asset Health Monitoring
- Asset Fault and Incident Response Management
- Tactical Asset Management Planning
- Asset Management Resource Planning



Supply Chain

- Core Inventory Management
- (Advanced) ATP Processing
- Warehouse Management
- Transportation Management
- Logistics Cross Topics (Batch Serial Number, Handling Unit, Business Process Scheduling)



Industry Capabilities

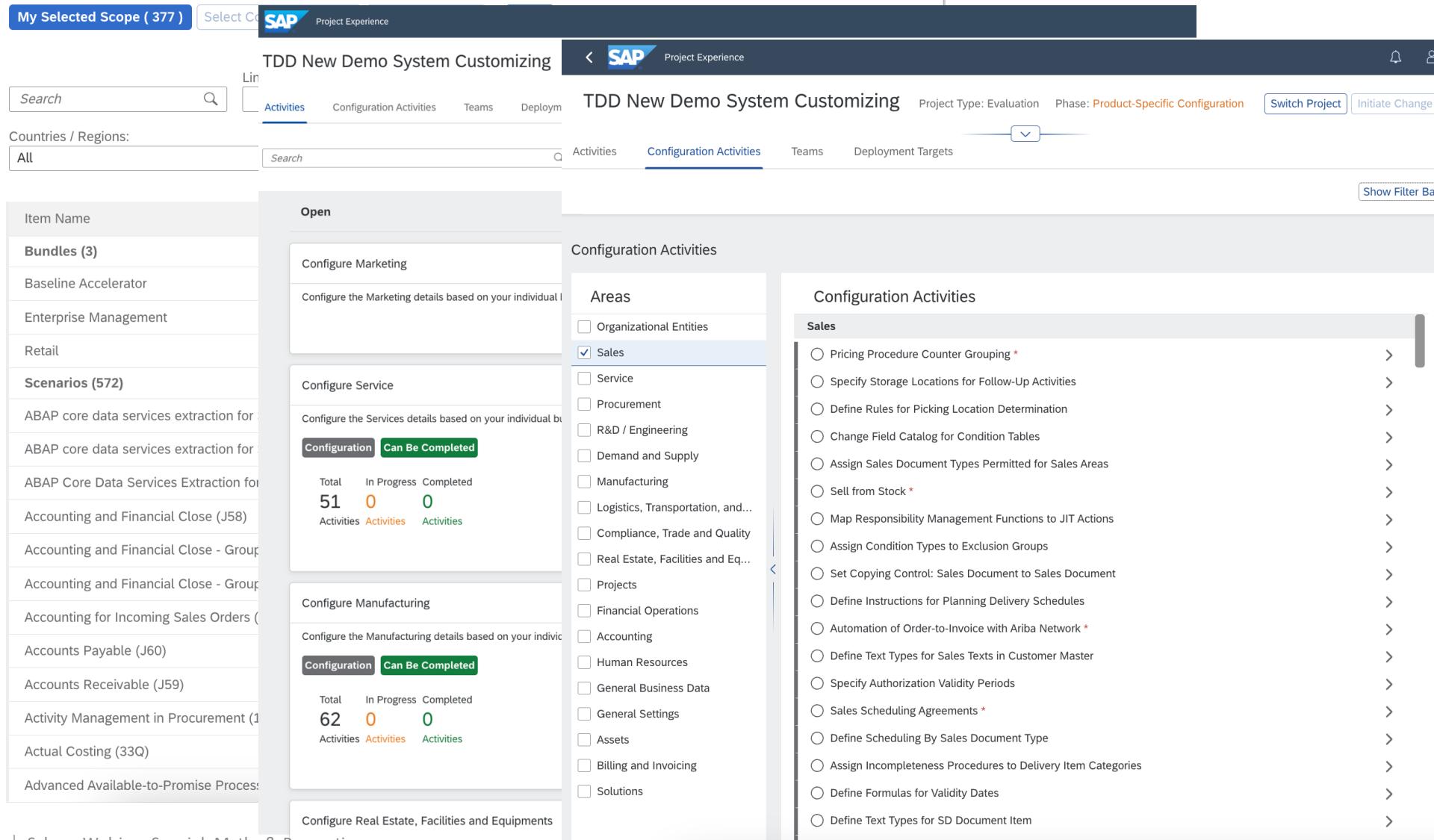
- Service Industries
- Discrete Industries
- Consumer Industries
- Energy & Natural Resources
- Public Services

[Link](#) to SAP Process navigator

1. Not Customizable? → Central Business Configuration

Define Scope

Project Name: TDD New Demo System Customizing Status: **Completed** Countries / Regions:: Germany, Netherlands



My Selected Scope (377) **Select Configuration** 

TDD New Demo System Customizing  Project Experience

TDD New Demo System Customizing Project Type: Evaluation Phase: **Product-Specific Configuration** **Switch Project** **Initiate Change**

Countries / Regions: All

Item Name

Bundles (3)

- Baseline Accelerator
- Enterprise Management
- Retail

Scenarios (572)

- ABAP core data services extraction for
- ABAP core data services extraction for
- ABAP Core Data Services Extraction for
- Accounting and Financial Close (J58)
- Accounting and Financial Close - Group
- Accounting and Financial Close - Group
- Accounting for Incoming Sales Orders (
- Accounts Payable (J60)
- Accounts Receivable (J59)
- Activity Management in Procurement (1
- Actual Costing (33Q)
- Advanced Available-to-Promise Proces

Open

Configure Marketing

Configure the Marketing details based on your individual business needs.

Configuration Activities

Areas

- Organizational Entities
- Sales
- Service
- Procurement
- R&D / Engineering
- Demand and Supply
- Manufacturing
- Logistics, Transportation, and...
- Compliance, Trade and Quality
- Real Estate, Facilities and Eq...
- Projects
- Financial Operations
- Accounting
- Human Resources
- General Business Data
- General Settings
- Assets
- Billing and Invoicing
- Solutions

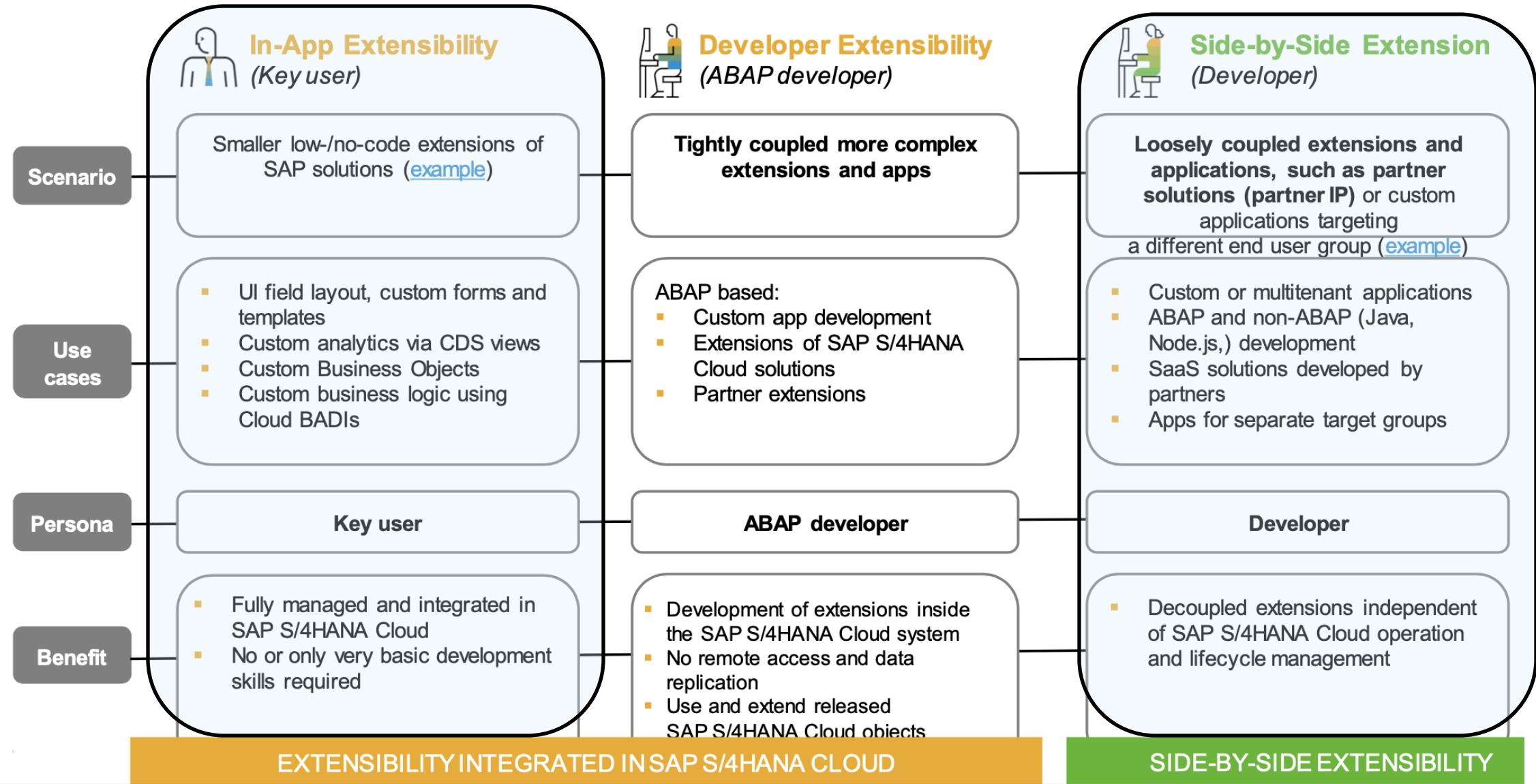
Configuration Activities

Sales

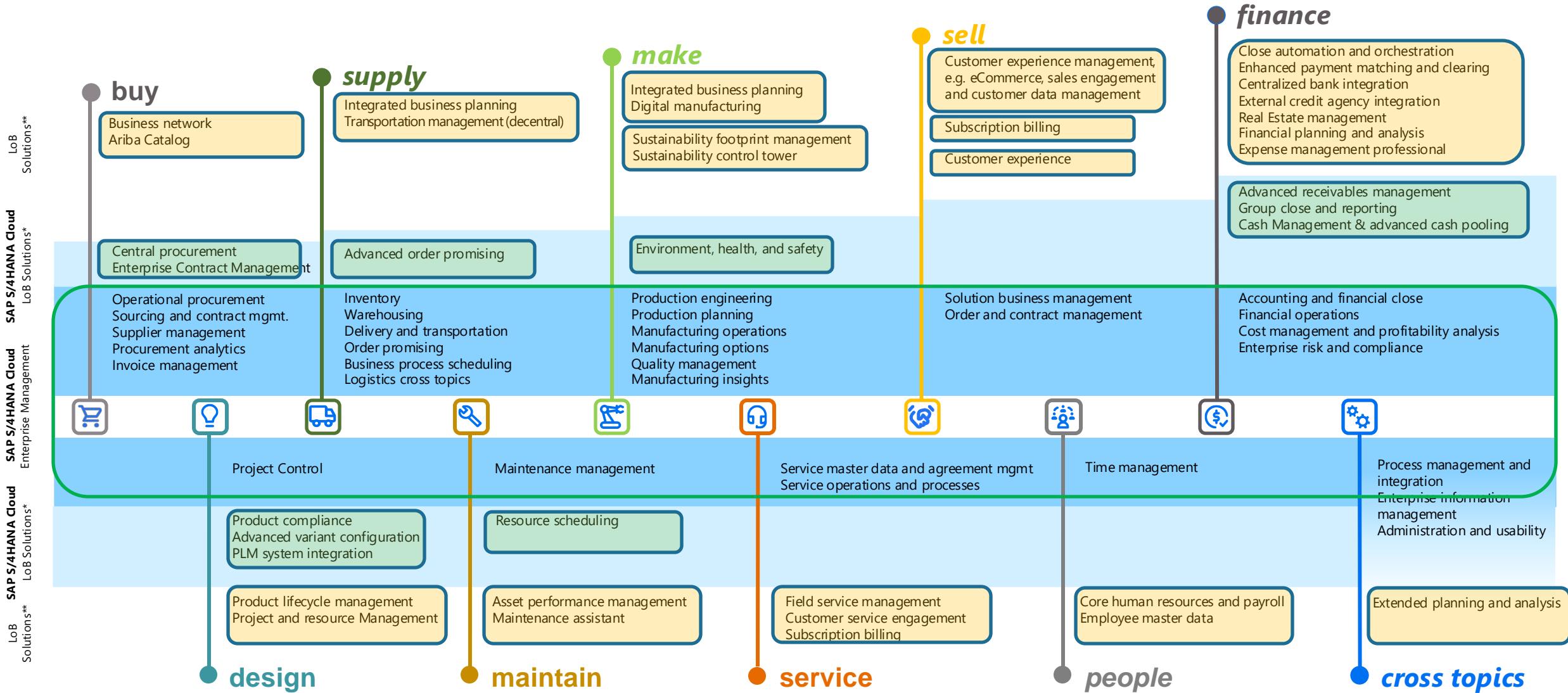
- Pricing Procedure Counter Grouping *
- Specify Storage Locations for Follow-Up Activities
- Define Rules for Picking Location Determination
- Change Field Catalog for Condition Tables
- Assign Sales Document Types Permitted for Sales Areas
- Sell from Stock *
- Map Responsibility Management Functions to JIT Actions
- Assign Condition Types to Exclusion Groups
- Set Copying Control: Sales Document to Sales Document
- Define Instructions for Planning Delivery Schedules
- Automation of Order-to-Invoice with Ariba Network *
- Define Text Types for Sales Texts in Customer Master
- Specify Authorization Validity Periods
- Sales Scheduling Agreements *
- Define Scheduling By Sales Document Type
- Assign Incompleteness Procedures to Delivery Item Categories
- Define Formulas for Validity Dates
- Define Text Types for SD Document Item

Configure Real Estate, Facilities and Equipments

1. Not Customizable? → Extensibility options

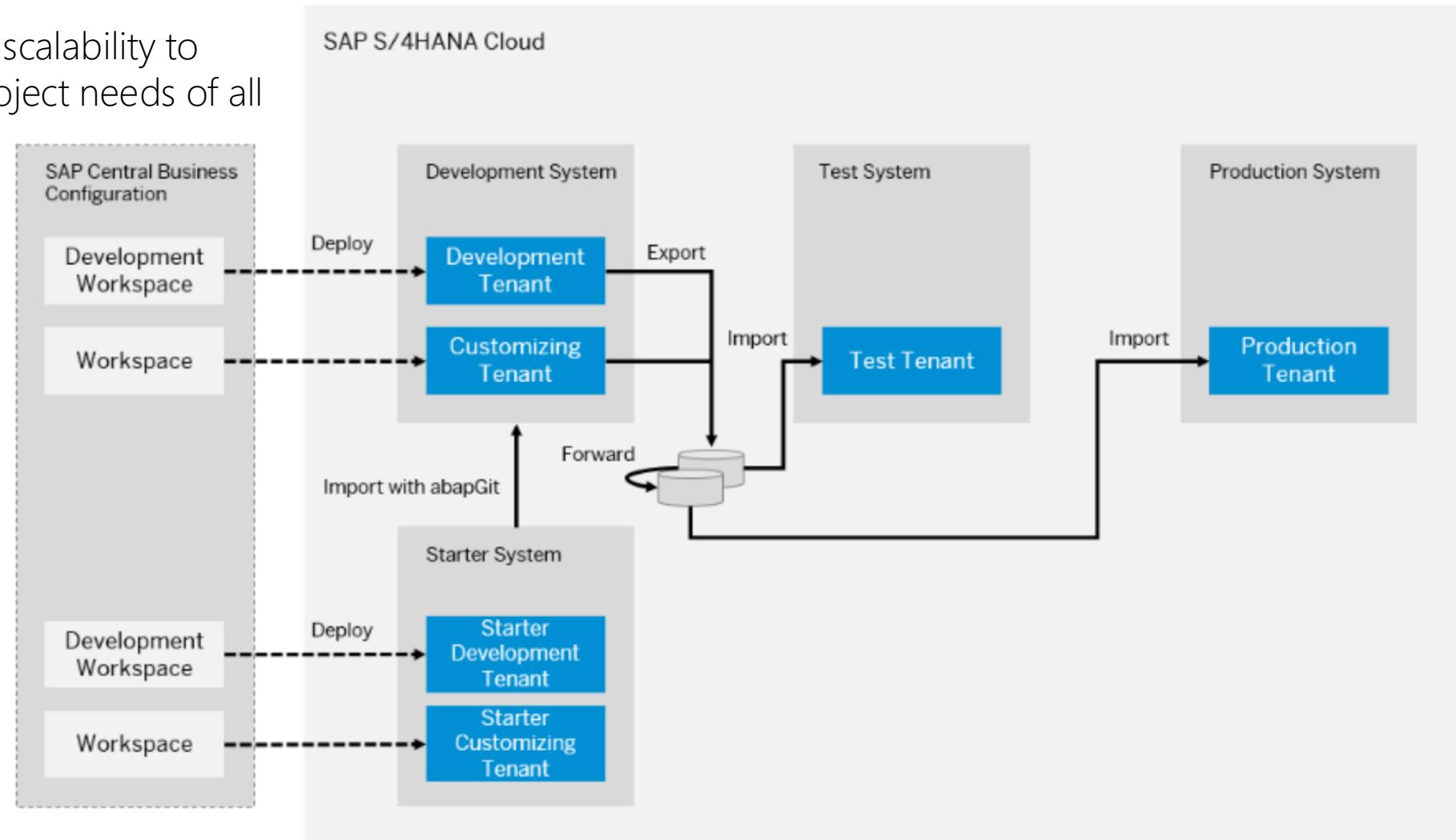


2. Only suitable for SMB's -> Modular Application Portfolio



2. Only suitable for SMB's -> 3 SL for Enterprise Readiness

3 SL delivers control and scalability to serve implementation project needs of all project sizes



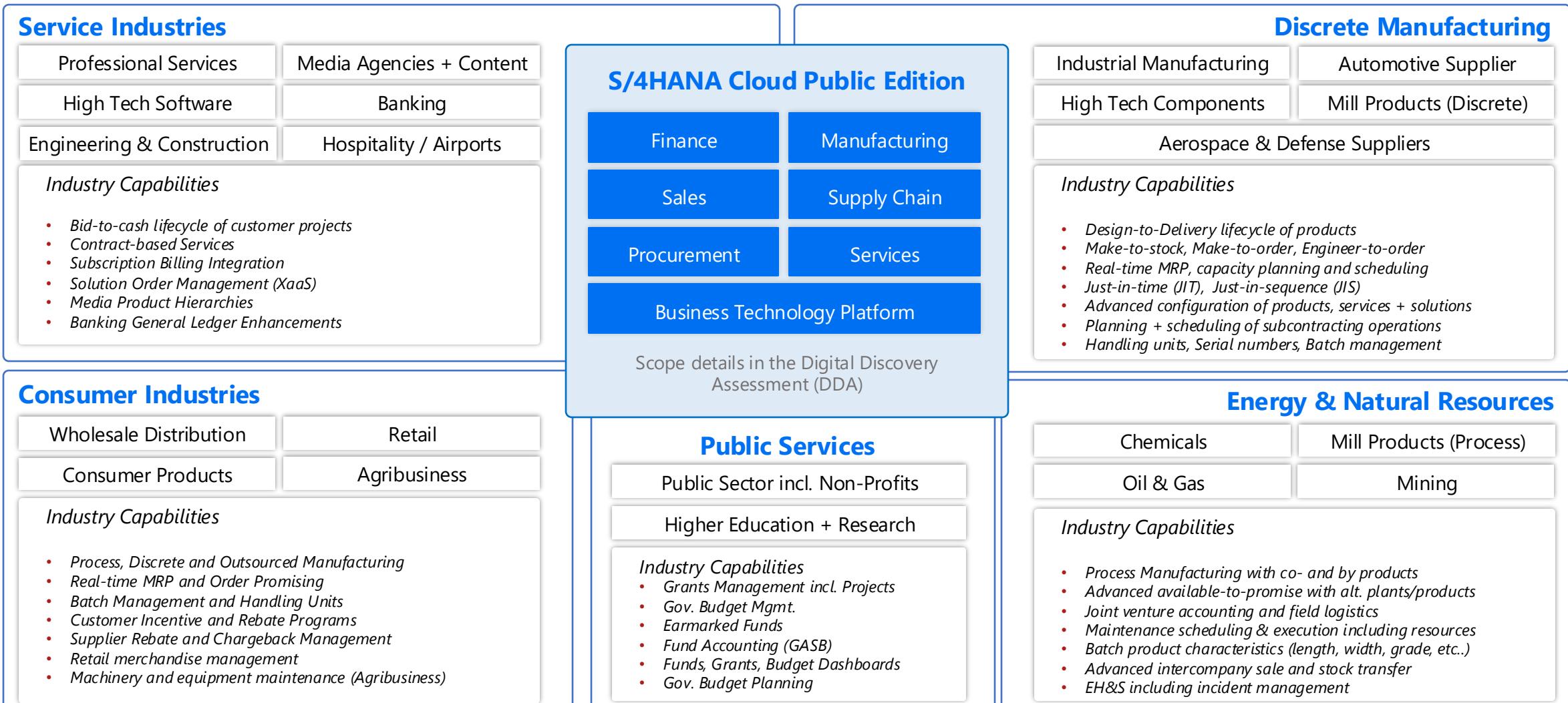
3. Less secure as On-premise -> SAP Trust Center

The SAP cloud portfolio is built on a strong, reliable, and secure foundation.

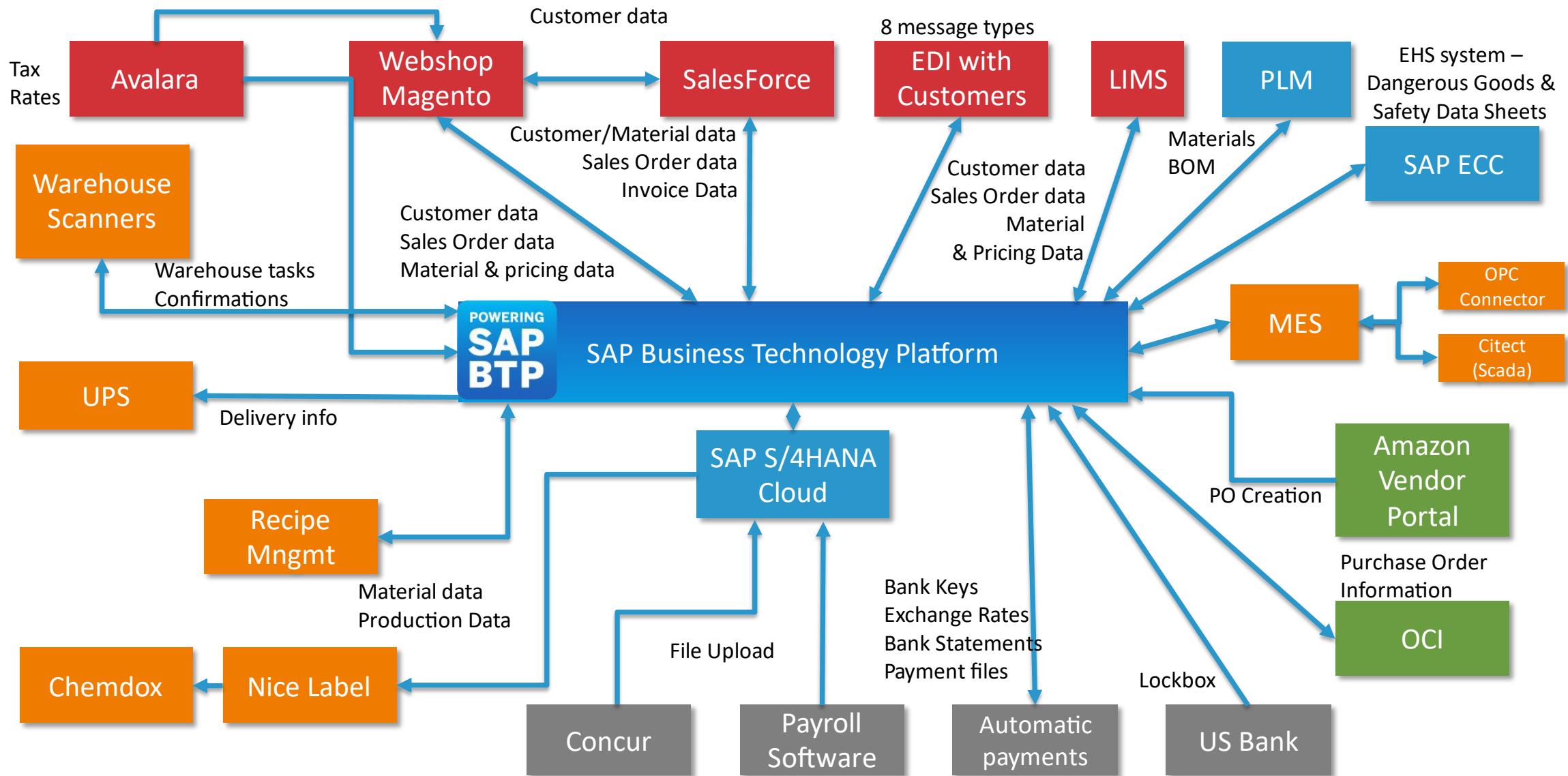
Global cloud delivery services through SAP **protect you from external threats, help you collect and process personal data lawfully, and enable you to meet regulatory and compliance requirements.**

ISO/BS Certificates	System and Organization Controls (SOC)	Industry-specific offerings	Regional offerings	Other offerings
ISO 9001 Quality Management System Based on quality management principles including strong customer focus and involving top SAP management with the ultimate goal of continuous improvement. Find an ISO 9001 certificate >	ISO/IEC 27001 Security Management System Provides a holistic, risked-based approach to security and a comprehensive and measurable set of information security management practices. Find an ISO/IEC 27001 certificate >	ISO 22301 Business Continuity Management System Protects business operations from severe disruption, such as extreme weather, fire, natural disaster, theft, IT outage, and more. Find an ISO 22301 certificate >		
BS 10012 Personal Information Management System Includes employee security awareness training, risk assessments, data retention, and disposal. Find a BS 10012 certificate >	ISO/IEC 27018 Code of Practice for Personally Identifiable Information Guidance for cloud service providers to protect personally identifiable information (PII). Supports ISO/IEC 27001 by recommending information security controls for protecting personal data in the public cloud. Find an ISO 27018 certificate >	ISO/IEC 27017 Code of Practice for Cloud Service Information Security Codes of practice for information security controls for cloud services. Supports ISO/IEC 27001 by providing guidance on cloud-specific information security controls. Find an ISO/IEC 27017 certificate >		

4. Lacks Industry specifics -> Ready to Run industry best practices

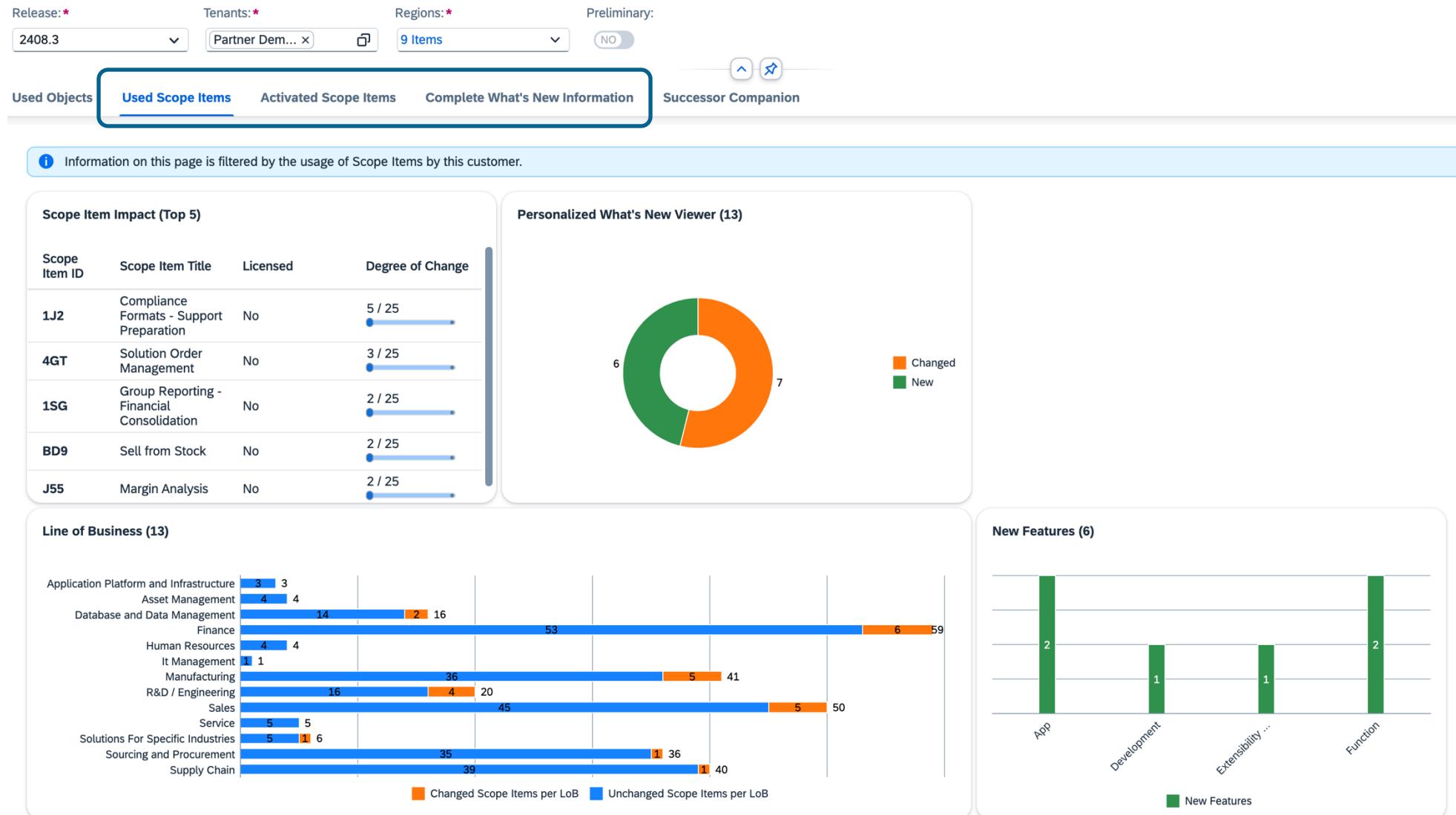


5. Cannot integrate with non-SAP → integrations Scheer delivered



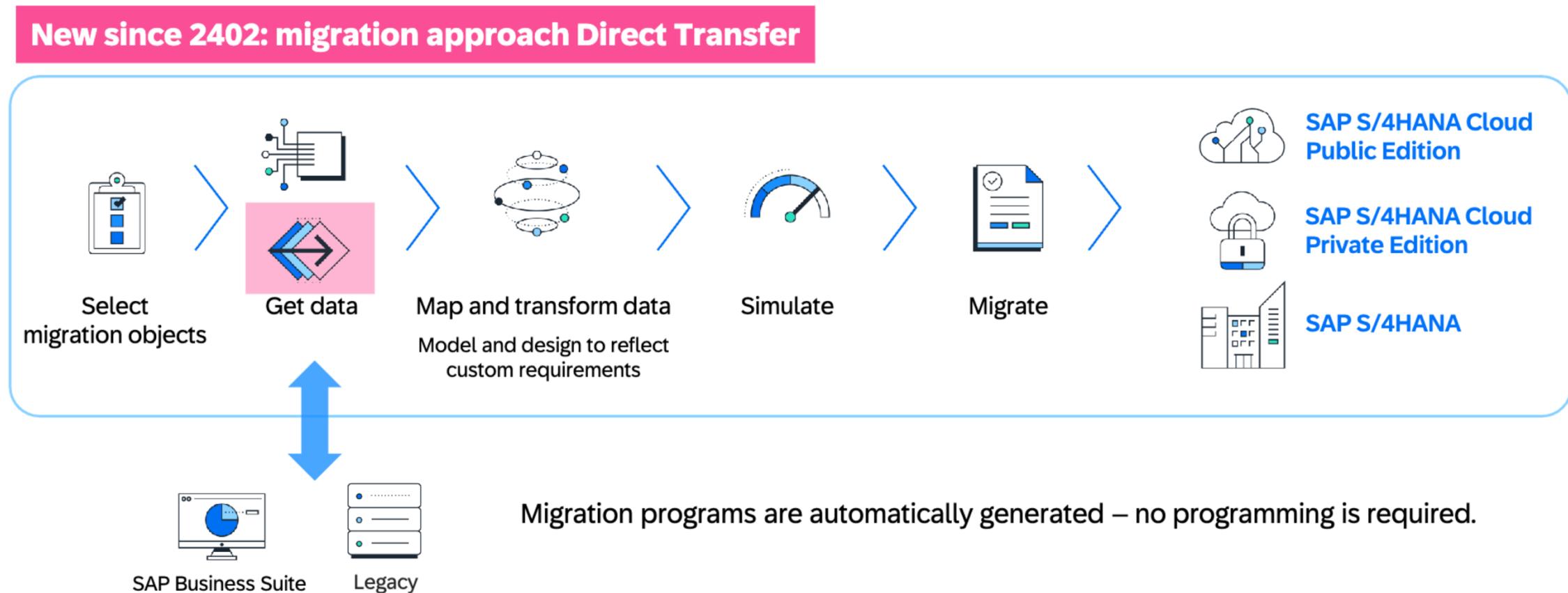
6. Updates hard to manage → Upgrade schedule with minimal disruption.

SAP provides
communication,
and
tools for testing
and to preview
changes



7. Migrating is complex and costly → Easy to use SAP Migration Cockpit

The data migration approach and tools are simple to use and increase the speed of implementation.



Other Myths mentioned

8. Public Edition is “one-size-fits-all”

Flexibility through extensibility tools and for highly specialized requirements, businesses can use Side-by-Side Extensibility on SAP BTP, ensuring their unique needs are addressed without disrupting core functionalities

9. Public Edition is only for greenfield projects

Yes, correct

10. There is limited control over the system compared to on-premise

SAP-managed infrastructure and applications, while the customer controls configurations, user roles, and data.

Conclusion:

S/4HANA Cloud, Public Edition, is designed for standardization, scalability, and rapid innovation. While it emphasizes simplicity and efficiency, the tools for extensibility, integrations, and industry-specific capabilities ensure it meets diverse business needs.

Let's look in the S/4HC system

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8. "one-size-fits-all"
9. only for greenfield projects
10. limited control over the system



Configuration, In-App & BTP extensions



55 localizations & 33 languages



SAP ensures highest Security & Compliance



Full ERP functionality for many industries



S/4HC on BTP for integrations & extensions



Upgrades & Updates are non-event



With a Cloud Mindset implementations are fast



(Key-user) In-app and side-by-side extensibility



Full ERP functionality for many industries



Customer controls config., user roles & data access

What tell our customers us

Flexibility of the modular ERP and continuous innovations

Activate and go!

Happy Users

Happy with the upgrade information and tooling

Speed of implementation

Low TCO

Openness and Extensibility

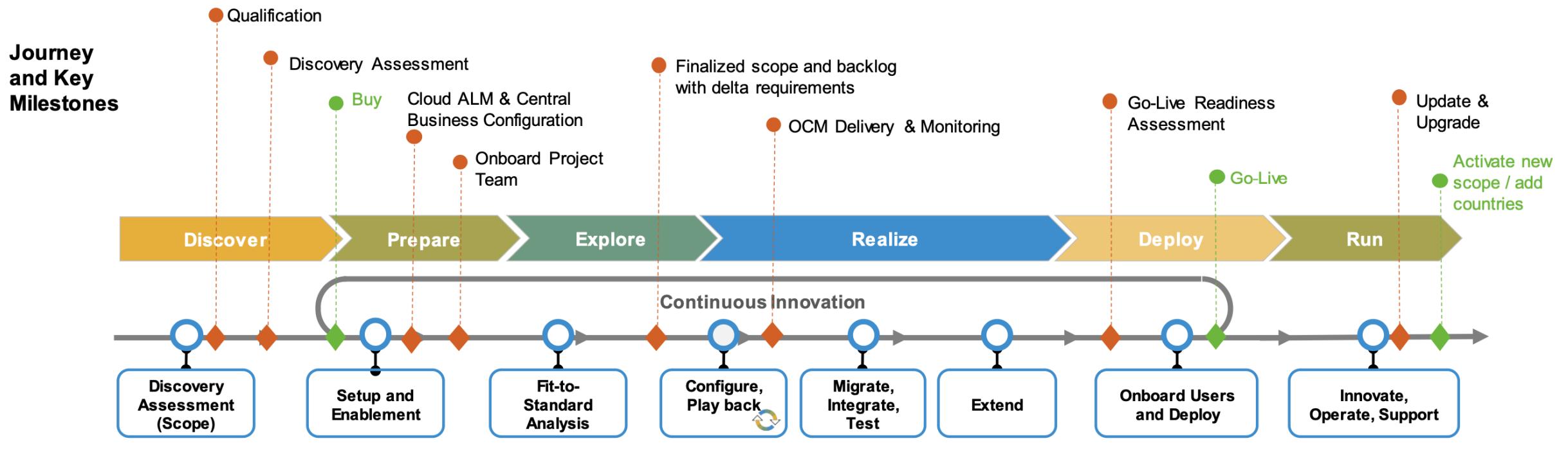
Supporting tools (Activate, CALM, CBC, EnableNow) for implementation and operational

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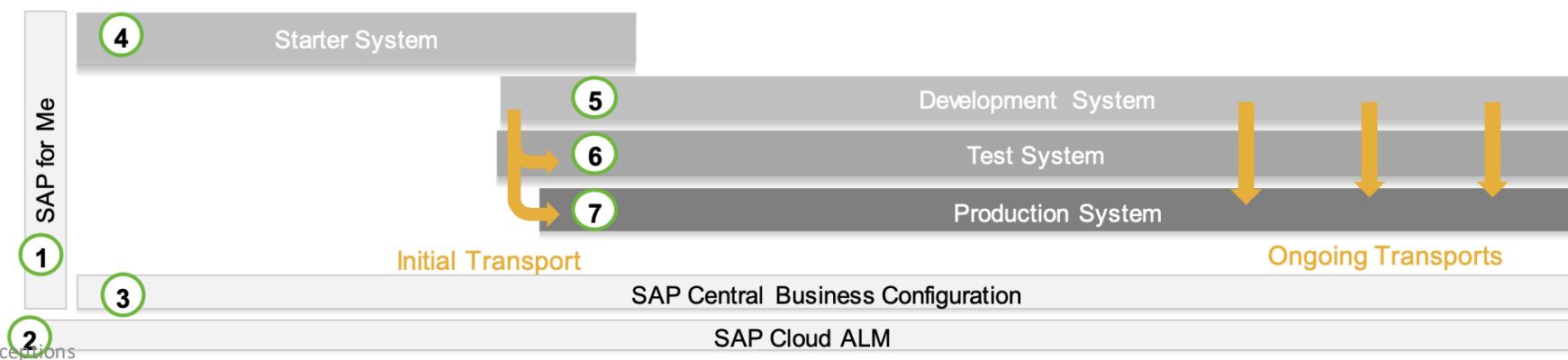
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How to implement S/4 Public Cloud?

SAP Activate Journey Overview and Key Milestones



System Landscape



Feedback from customers ... Lessons Learned

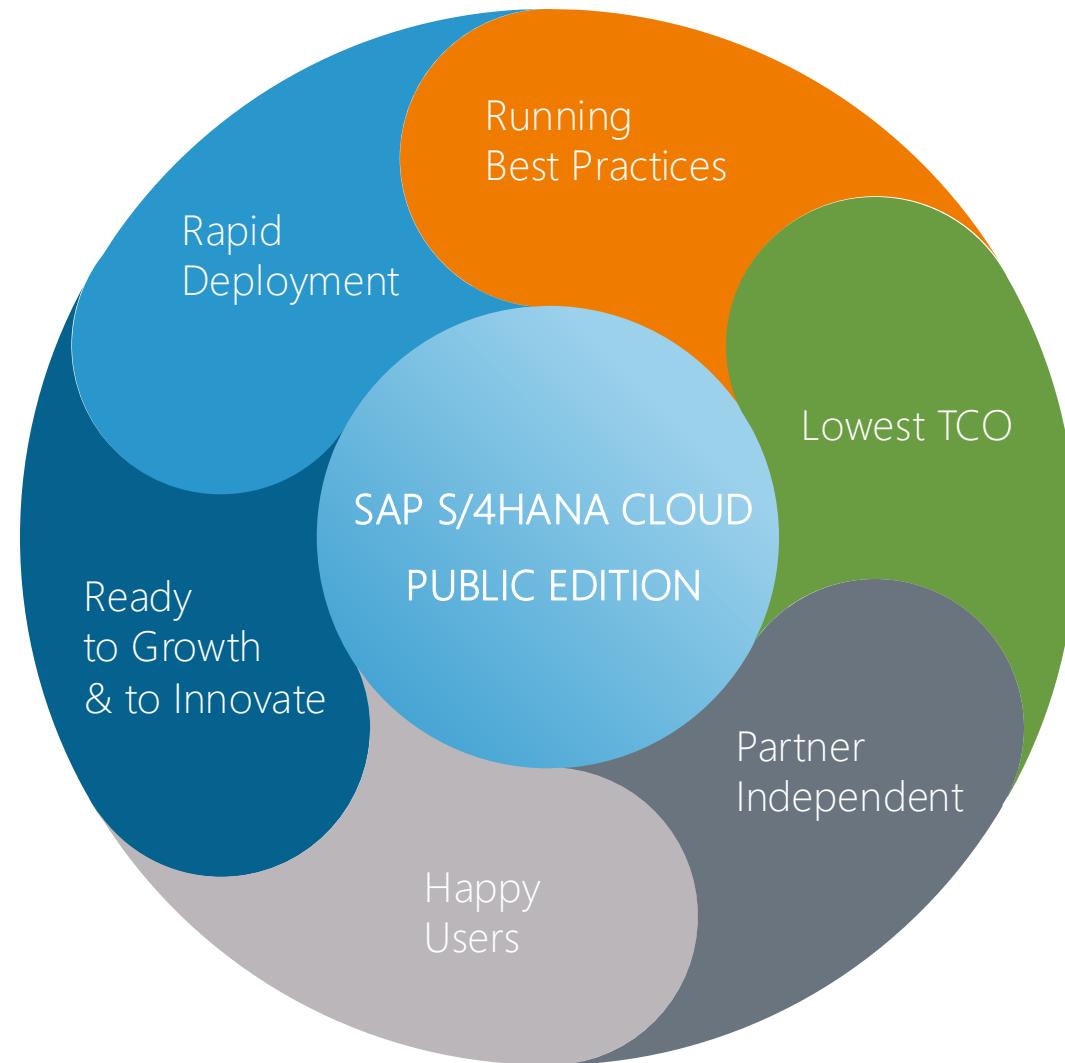
Start with S/4HANA Cloud
training before the start of
the project

Invest in creating a Cloud
Mindset

Time spend during
Fit-to-standard will save
time in realization

Realization in Sprints of
2 – 4 weeks with demo by
key-users

So, don't wait and start with SaaS-ERP for your Business



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Q & A

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Expert



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public edition

Thank you for your Attention!

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THE PROCESS EXPERTS

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